

Business on Google Map in Marg ERP Software

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OVERVIEW OF BUSINESS ON GOOGLE MAP IN MARG ERP SOFTWARE

- **Business on Google Map** of Marg ERP is a **platform** through which **the distributors can increase their sales by 15-20% by viewing sales of retailers (customers) area wise, date wise and route wise on Google Map through Satellite view.**
- Along with this, Business on Google map **enables the distributor to search new customers.**
- With the help of this feature, the **distributor can know which retailers are available in which particular areas.**
- With satellite view in Marg Software, the **distributor can geo location wise view that in which areas sales are made and in which areas the sale is not made and can ask their salesman to reach those retailers.**
- This would also ensure the salesman to work efficiently as the distributor is keeping a track of the sales made by them through Business on Google maps.
- *Suppose, when a distributor views the Sale Report of Delhi and is happy to see that sales are made in Laxminagar area of Delhi. But the distributor do not have any way to know that in which areas of Laxminagar sales are made. As it might be possible that sales are only made nearby Laxminagar Metro station. Generally, this happens because the salesman take the orders from the nearest or easiest shops only and they don't try to reach the locations where it is not easy for them to go.*
- *If we talk about Laxminagar Area which is quite big and populated and there could be many other such areas where sales are not made.*
- *So, a distributor will never want that sale must be only made in limited areas. If a distributor get to know that salesman deals with only a few retailers, then they can ask them that why are they not contacting other retailers of different areas and if the salesman knows that the distributor is monitoring them location wise i.e. in which areas, they are active then they will try to contact more retailers that were previously ignored by them and thereby do more sales.*

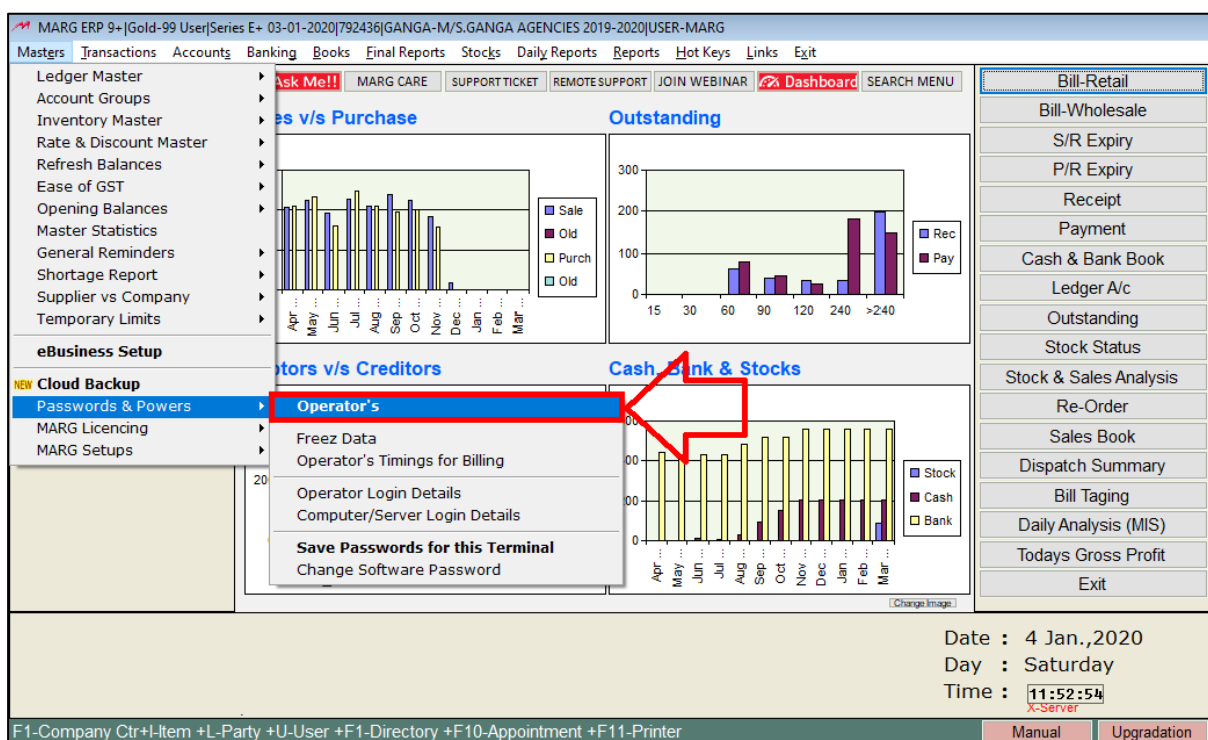
- With **Location wise Satellite view sale tracking facility** the distributor can view that **where people live and in which areas sales are made and in which areas sales can be increased in order to enable growth in the business.**

PROCESS TO ENABLE/DISABLE BUSINESS ON GOOGLE MAP OPTION IN MARG ERP SOFTWARE



Business on Google Map can also be set user wise in Marg ERP Software i.e. set permissions for a particular user to view Business on Google Map.

- ✓ Go to **Masters >> Passwords & Powers >> Operator's**



The screenshot shows the Marg ERP 9+ software interface. The 'Masters' menu is open, and the 'Passwords & Powers' option is selected. Within this menu, the 'Operator's' option is highlighted with a red box and a red arrow. The interface also displays various charts and reports, including 'Sales v/s Purchase', 'Outstanding', 'Debtors v/s Creditors', and 'Cash Bank & Stocks'. The status bar at the bottom shows the date as 4 Jan., 2020, day as Saturday, and time as 11:52:54.

A. Menu View to Operator's Option in Marg ERP Software

- ✓ Select a particular user to allow or disallow for viewing Business on Google map.
- ✓ Press enter.



- ### C. View of Powers Window in Marg ERP Software

- Prepared By:** Educational Skill Development & Video Production Department

MARG ERP 9+ | Gold-99 User | Series E+ 03-01-2020 | 792436 | GANGA-M/S.GANGA AGENCIES 2019-2020 | USER-MARG

Marg

USER1 POWERS

A SEARCH IN ALL

B COMPANY/ADMINISTRATION

C MASTERS/RATE & DISCOUNT

D ADVANCE CONTROL

E TRANSACTION/DATA ENTRY

F ACCOUNTS

G BOOKS

POWERS

Search ? **GEO LOCATION**

Highlight

Search In Any where

Option Developed After:

Accept Cancel

Date : 4 Jan.,2020
Day : Saturday
Time :

D. View of Powers Window in Marg ERP Software

- ✓ A 'Google Map' window will appear in which the user will get an option of 'Google map GEO location Reports & LAT/LONG Master'.
- ✓ Now if the permission is to be given to the user to access google map then set this to 'Yes', otherwise select 'No'. Like, if the user set 'No' here.

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GOOGLE MAP

EXACT MATCH →

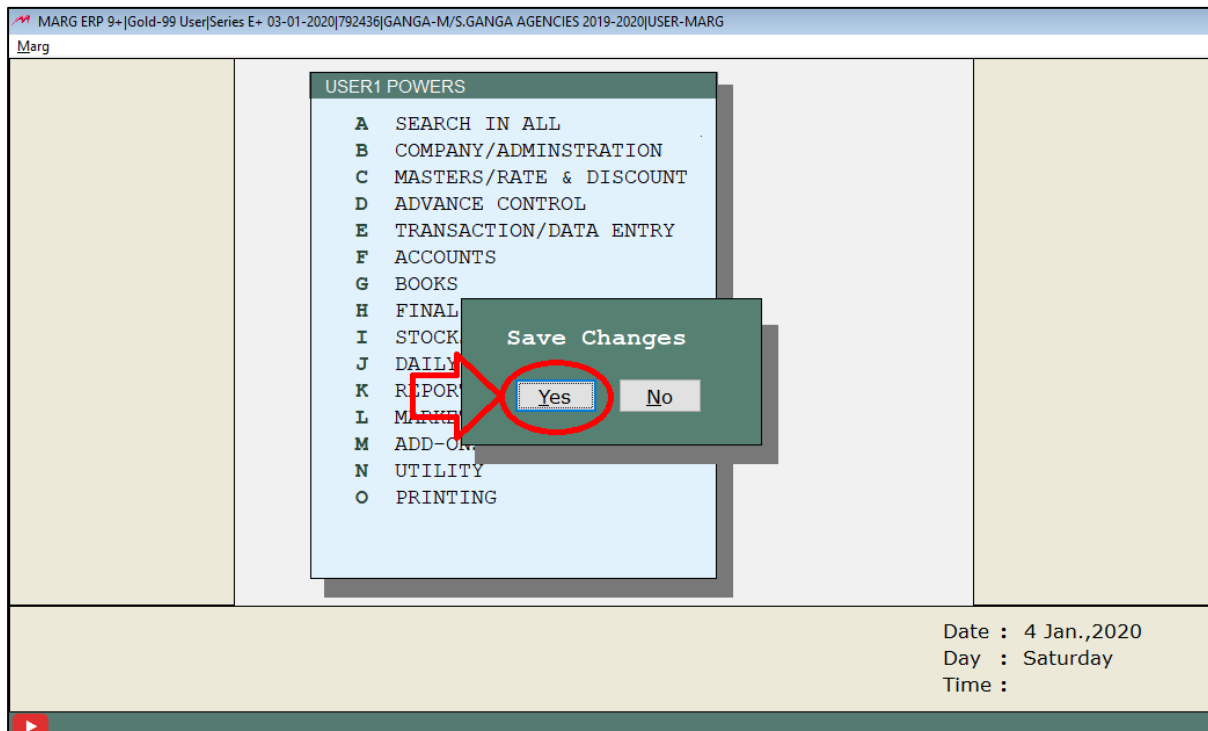
1 Google Map GEO Location Reports & LAT/LONG Master N

CHANGE ON DATE DAYS OLD VALUE TO NEW VALUE [F2-Detail] COMPUTER NAME

E. View of Google Map Window in Marg ERP Software

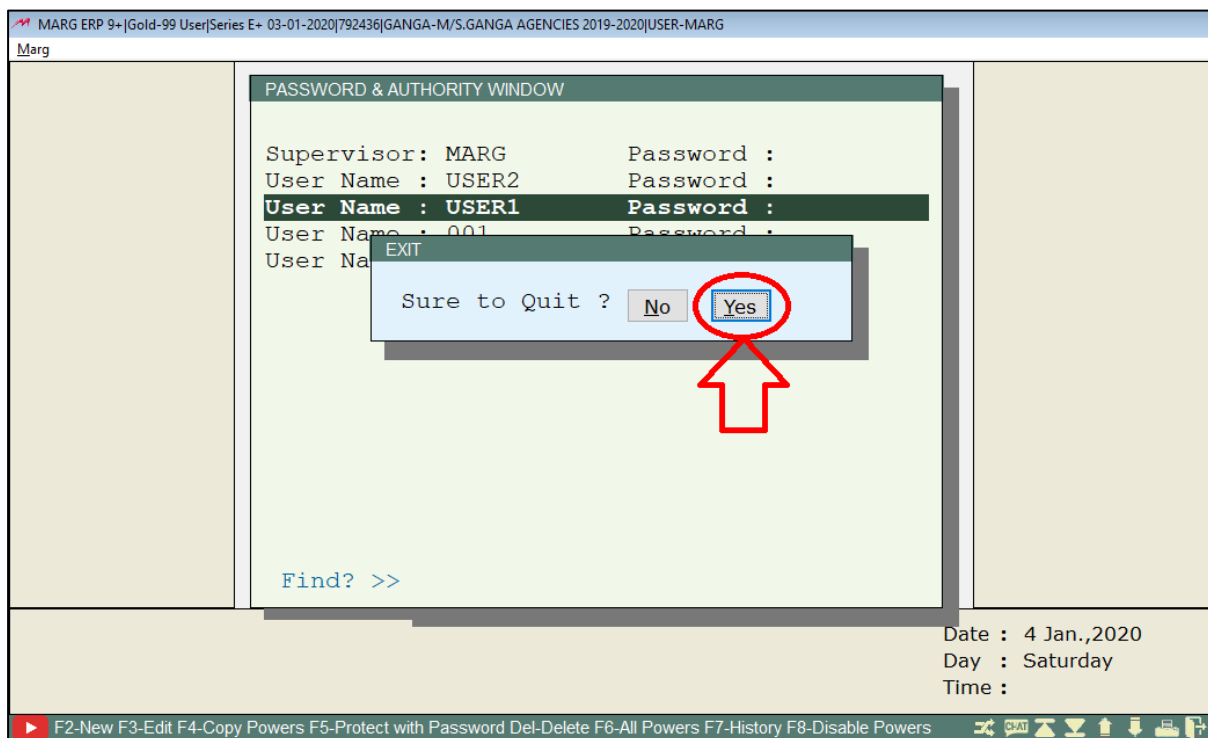
Prepared By: Educational Skill Development & Video Production Department

✓ Then press escape key and click on 'Yes' to save the changes.



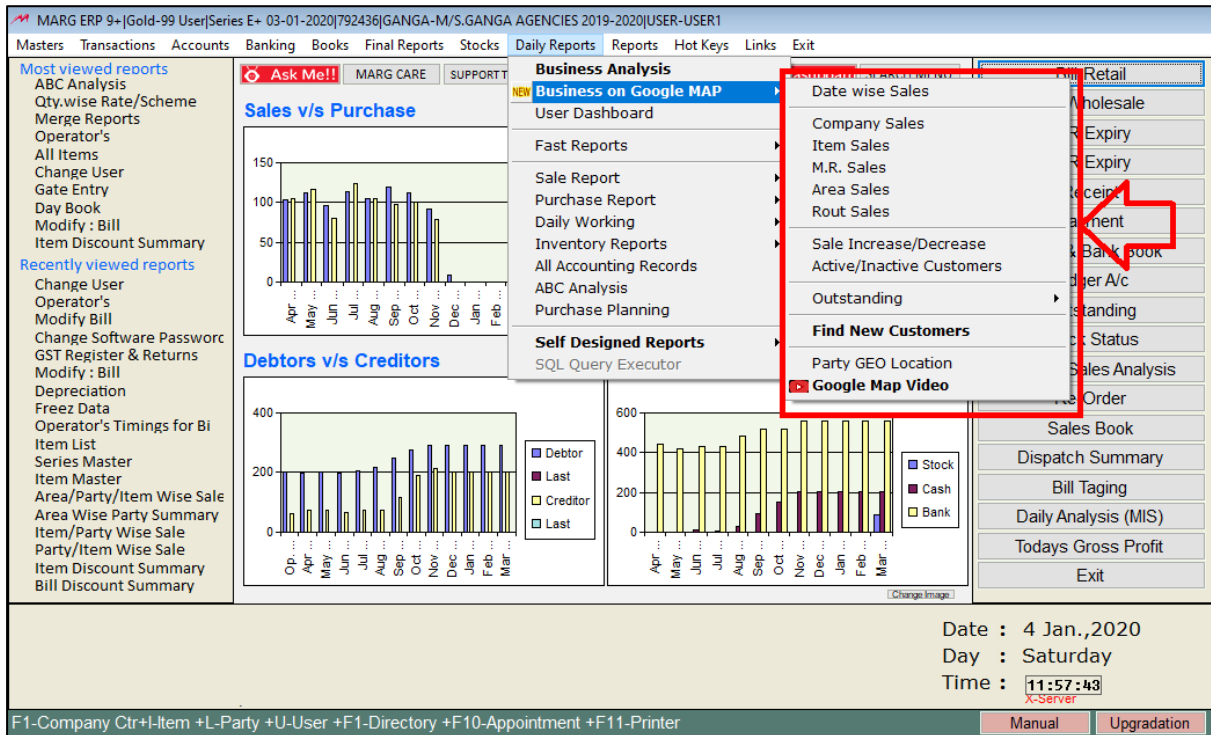
F. Process to Save the Changes in Marg ERP Software

✓ Again press escape key and then click on 'Yes'.

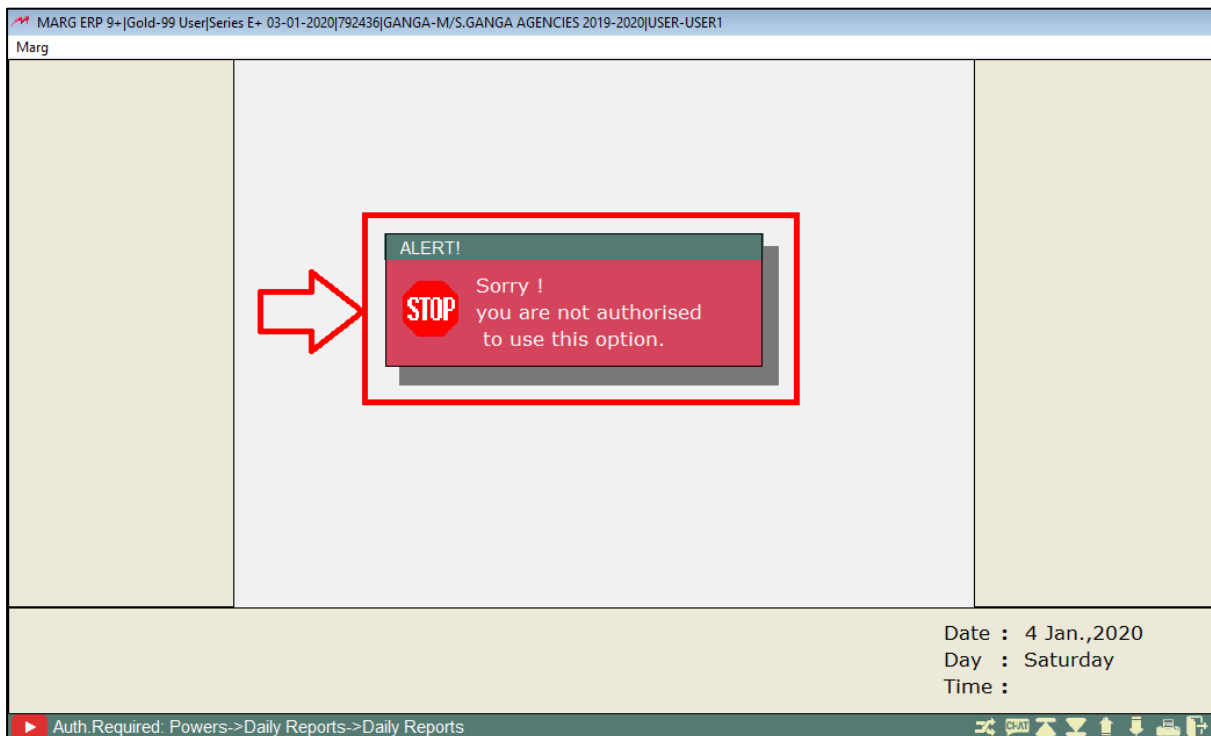


G. View of Password & Authority window in Marg ERP Software

- ✓ Now, if the distributor visits to any option of Business on Google Map, then an alert message will appear 'Sorry, you are not authorized to use this option' i.e. this user is not authorized to access this option as 'No' has been set for this user.



H. Menu View to Business on Google Map Option in Marg ERP Software



I. View of an Alert Message in Marg ERP Software

- ✓ So, in this way the distributor can set that permission is to be given to which user to access business on google map option.

PROCESS TO SEARCH NEW CUSTOMERS AREA WISE IN MARG ERP SOFTWARE

- In order to search new customers area wise, go to **Daily Reports >> Business on Google Map >> Find New Customers**.

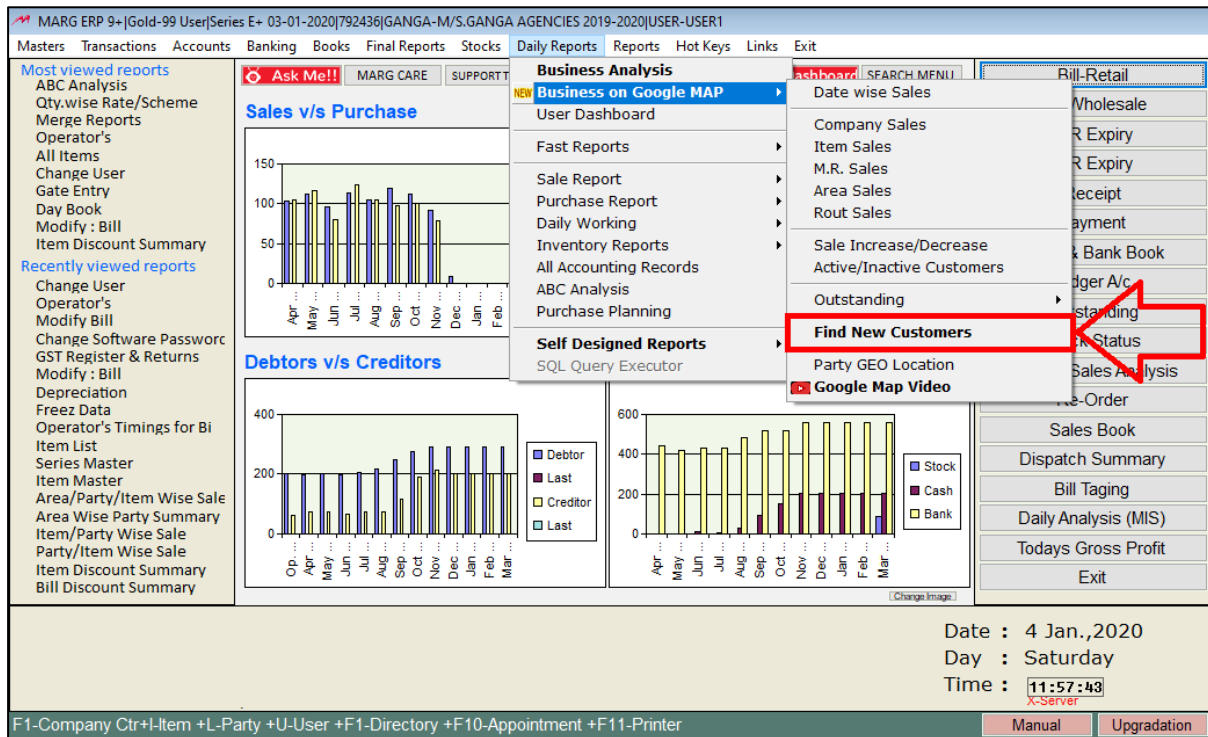


Fig. 1.1 Menu View to Find New Customers Option in Marg ERP Software

- A 'Find New Customers' window will appear where the user can set these fields according to the requirement to search new customers.

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FIND NEW CUSTOMERS

Type : PHARMACY

Area/Town : ROHINI

City : DELHI

Country : INDIA

Return : 1*20 Near by Customers

Show : With My Customers

MARG ERP-MARG
PLOT NO 7
WAZIRPUR PRESS AREA, DELHI-110035
GSTIN:07ABCDE1234R1Z1 Apr., 2019 - Mar., 2020

Date : 28 Dec., 2019
Day : Saturday
Time :

Fig. 1.2 View of Find New Customers Window in Marg ERP Software

- If the user wants to find new customers along with the existing customers, then select 'With my Customers' and if the user does not want to find new customers along with the existing customers then select 'Without my Customers'.
- Press Enter.

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Marg

FIND NEW CUSTOMERS

Type : PHARMACY

Area/Town : ROHINI

City : DELHI

Country : INDIA

Return : 1*20 Near by Customers

Show : With My Customers

With My Customers
 W/o My Customers

MARG ERP-MARG
PLOT NO 7
WAZIRPUR PRESS AREA, DELHI-110035
GSTIN:07ABCDE1234R1Z1 Apr., 2019 - Mar., 2020

Date : 28 Dec., 2019
Day : Saturday
Time :

Fig. 1.3 View of Find New Customers Window in Marg ERP Software

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- Then an alert message will be displayed to in which the user will click on 'Yes'.

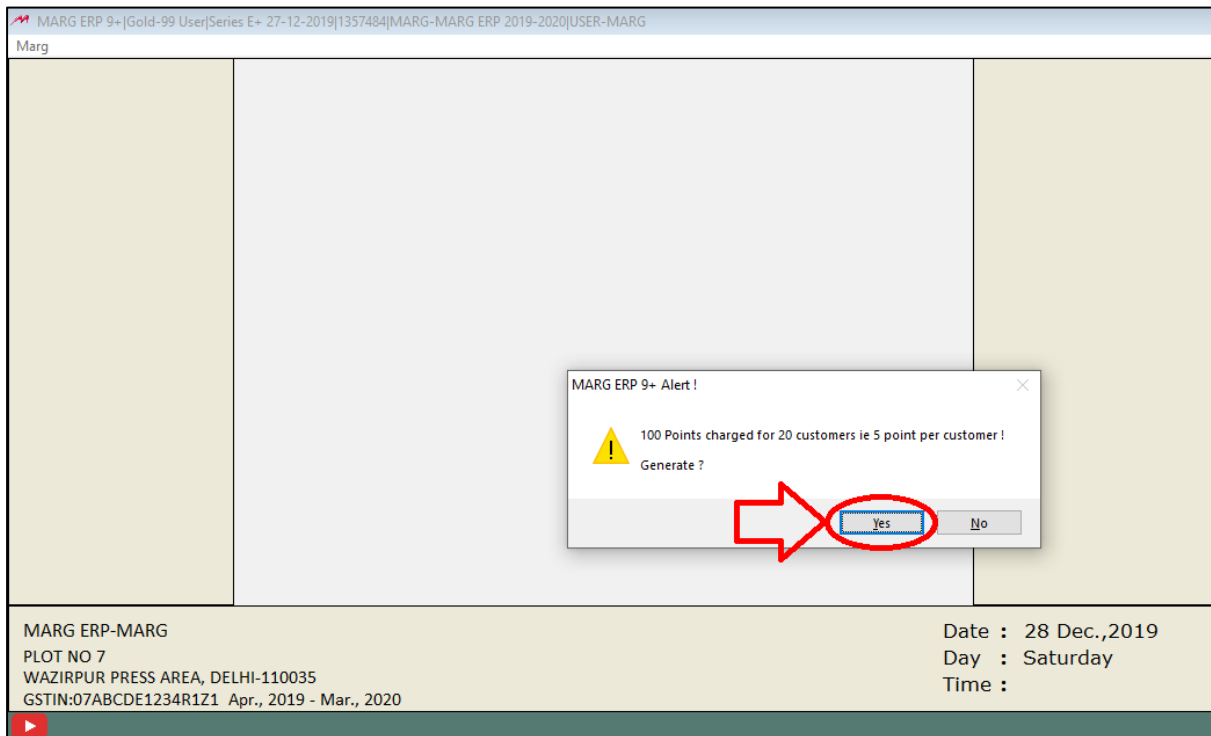


Fig. 1.4 View of an Alert Message in Marg ERP Software

- So, in this way a map will be displayed in which the user can view the new customers list with satellite view.

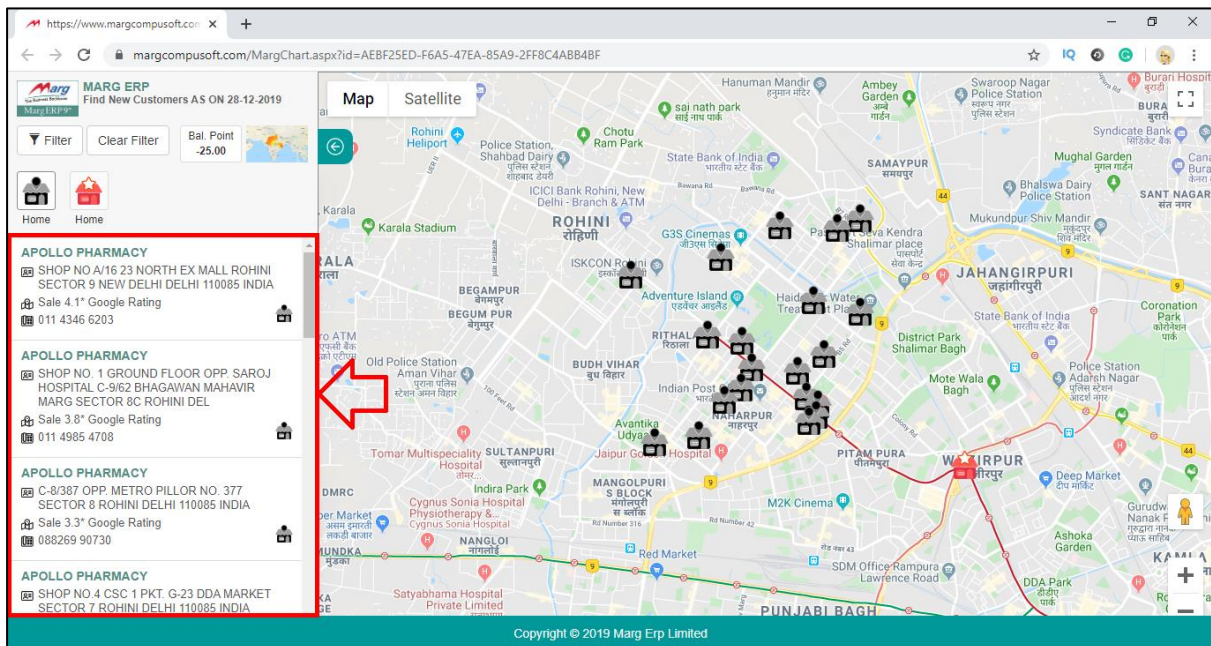


Fig. 1.5 View of New Customers List with Satellite View in Marg ERP Software

PROCESS OF DATE WISE SALES OPTION IN MARG ERP SOFTWARE

- In order to view Date wise sales then go to **Daily Reports >> Business on Google Map >> Date Wise Sales**.

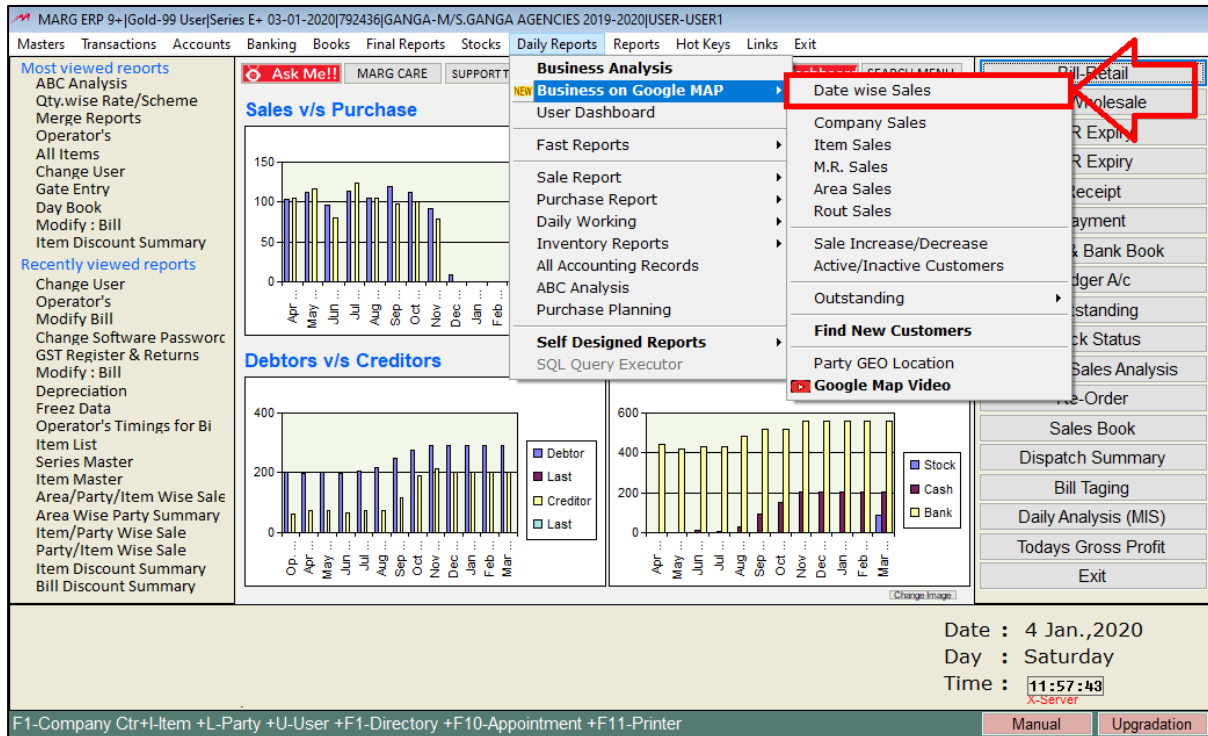


Fig. 1.6 Menu View to Date Wise Sales Option in Marg ERP Software

- A 'Date Wise Sales' window will appear in which the user will enter the date here i.e. from which date to which date the user wants to view the sales.

Suppose, mention 1st December 2019 to 19th December 2019.

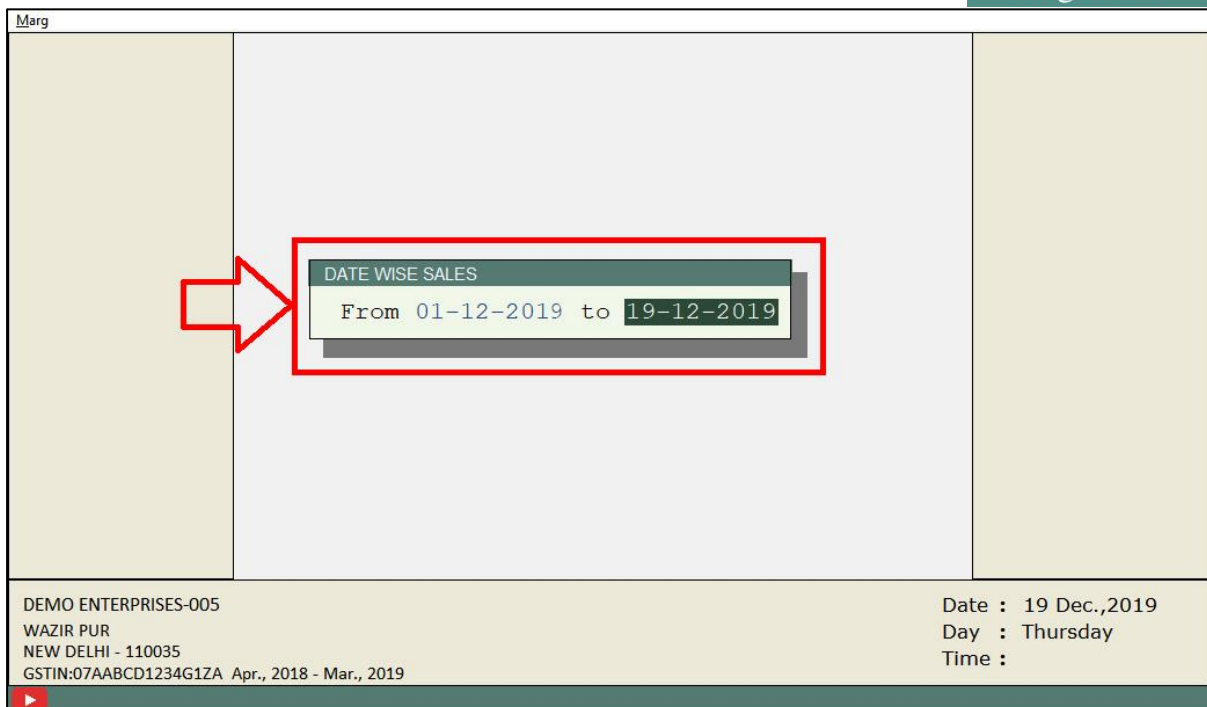


Fig. 1.7 View of Date Wise Sales Window in Marg ERP Software

- Now, the user can view those areas on the map in which the sales were made from 1st December to 19th December 2019.
- Wherever the home icons are shown means that the user is only dealing with these shops and this area and where home icons are not displayed like the user can view that this area is empty means that in this area sale is not made.

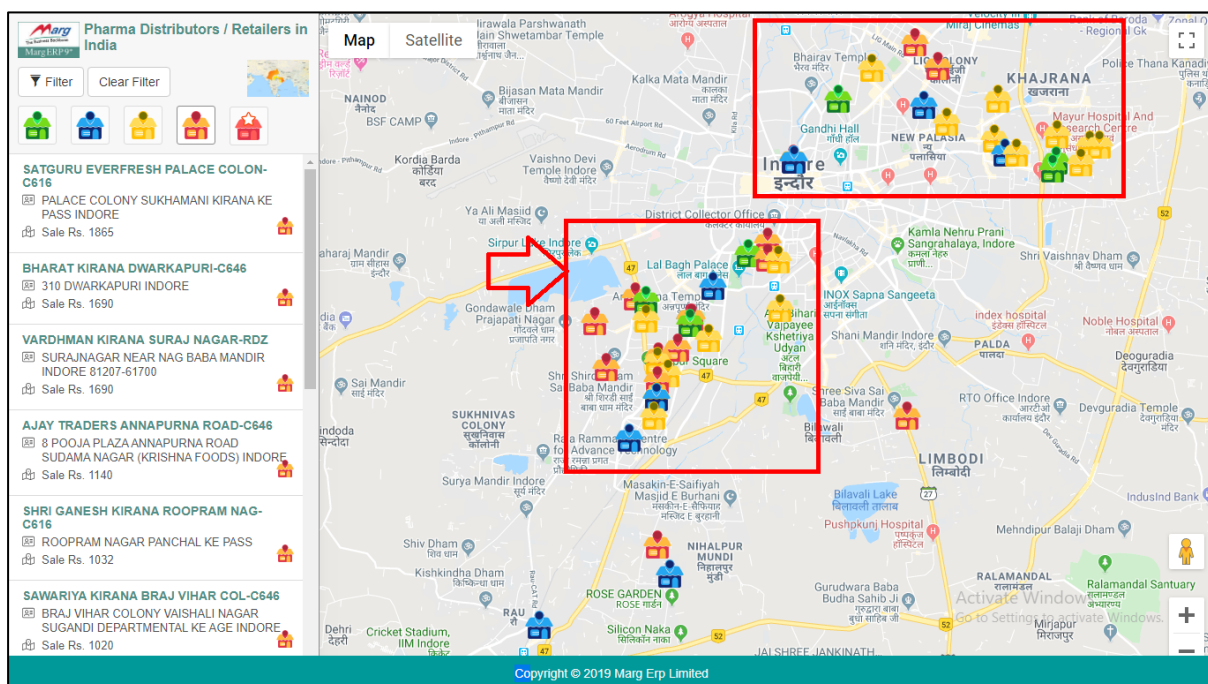


Fig. 1.8 View of Date Wise Sales on Google Map

- The user can click on 'Satellite' and see the satellite view of the areas in which sales is made and in which area sales is not made.
- The user can also see in the satellite view that in these areas people live but sale is not made here.
- So, in this way the user can view on the map and analyse that in which area sale is made and in which areas sale is not made.
- The user can increase the sales by viewing and analysing those areas in which sale has not been made.

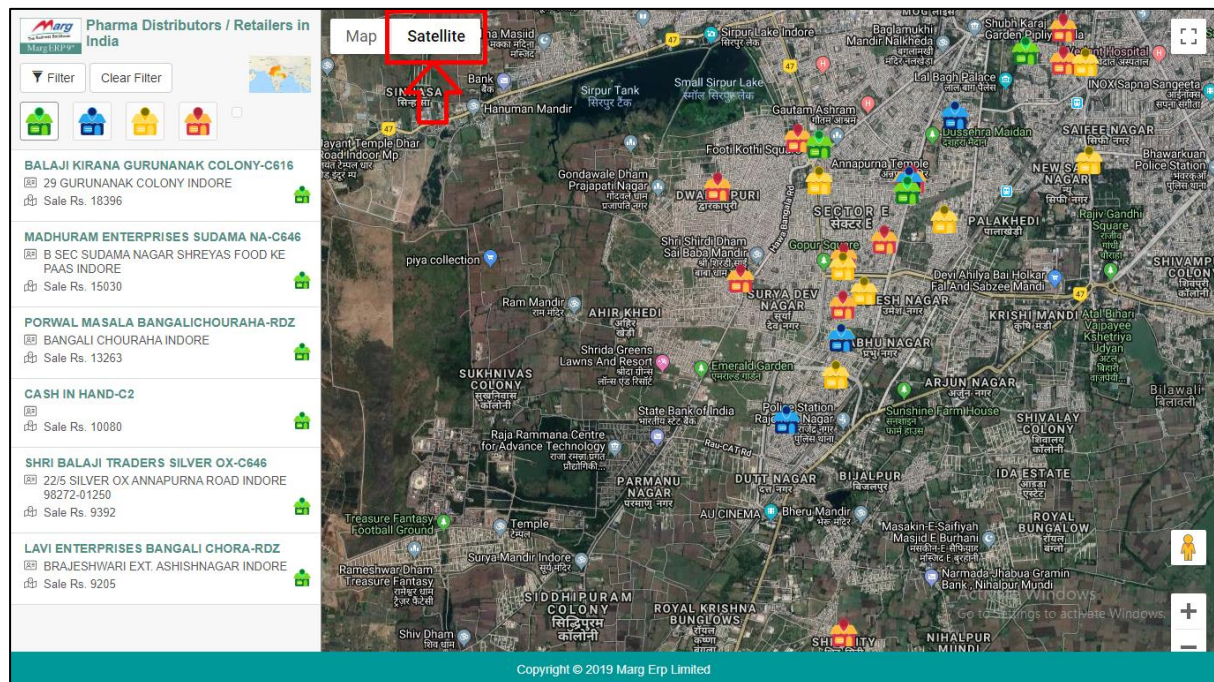


Fig. 1.9 View of Date Wise Sales through Satellite View

- Along with this the user can also view on the left side that the retailers are bifurcated to whom the sales have been made i.e. can view the name of the retailers, their address, sale, mobile number and email address.

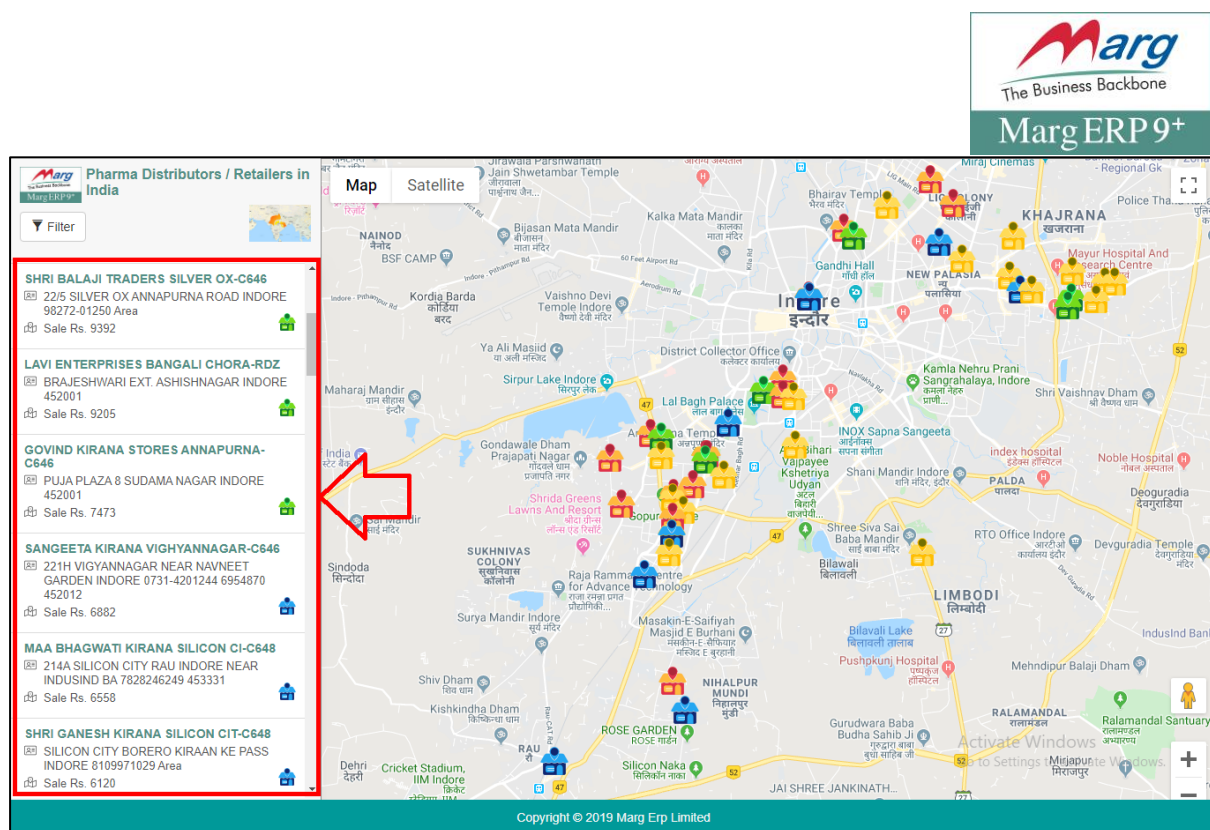


Fig. 1.10 View of Date Wise Sales on Business Map

- The user can also apply filter here as per their requirement.

Like, the user can view the home icons and, on that basis, can view the low to high sales. The green home icon indicates high sales and red home icon indicates low sale. And the icon of home in which there's a star indicates distributor.

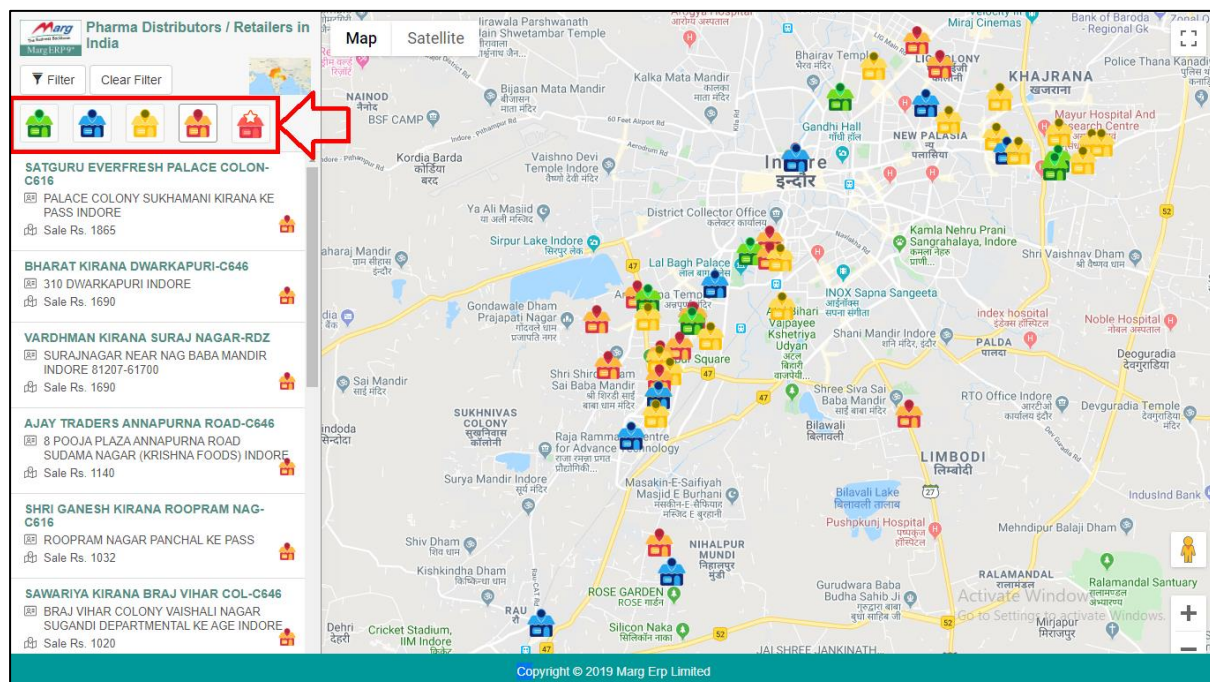


Fig. 1.11 View of Date Wise Sales on Business Map

- And along with this, if the user hover the mouse in this home icon then can view the details of that particular retailer here.

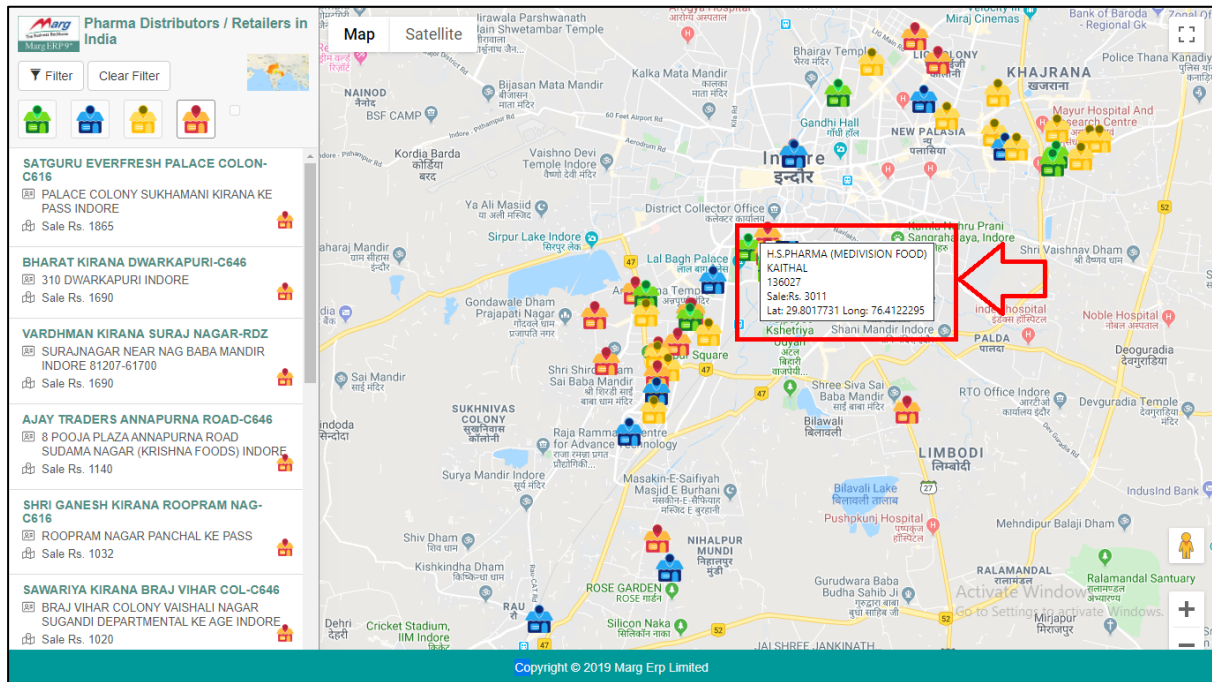


Fig. 1.12 View of Date Wise Sales on Business Map

- If the user wants, then can click on 'Clear filter' to remove the filter.
- After this, the user can also view Heat Map. The user will click on this and wherever the user can see green color on the map it means that in those locations retailers are there. And where the user can view more of red color along with green color that means that on those location there are more retailers. And in the heat map where the user doesn't see green color that means there is no sale in that area.
- The user can also view the heat map in satellite view.
- And if the user wants to exit the heat map then click on 'Heat map'.

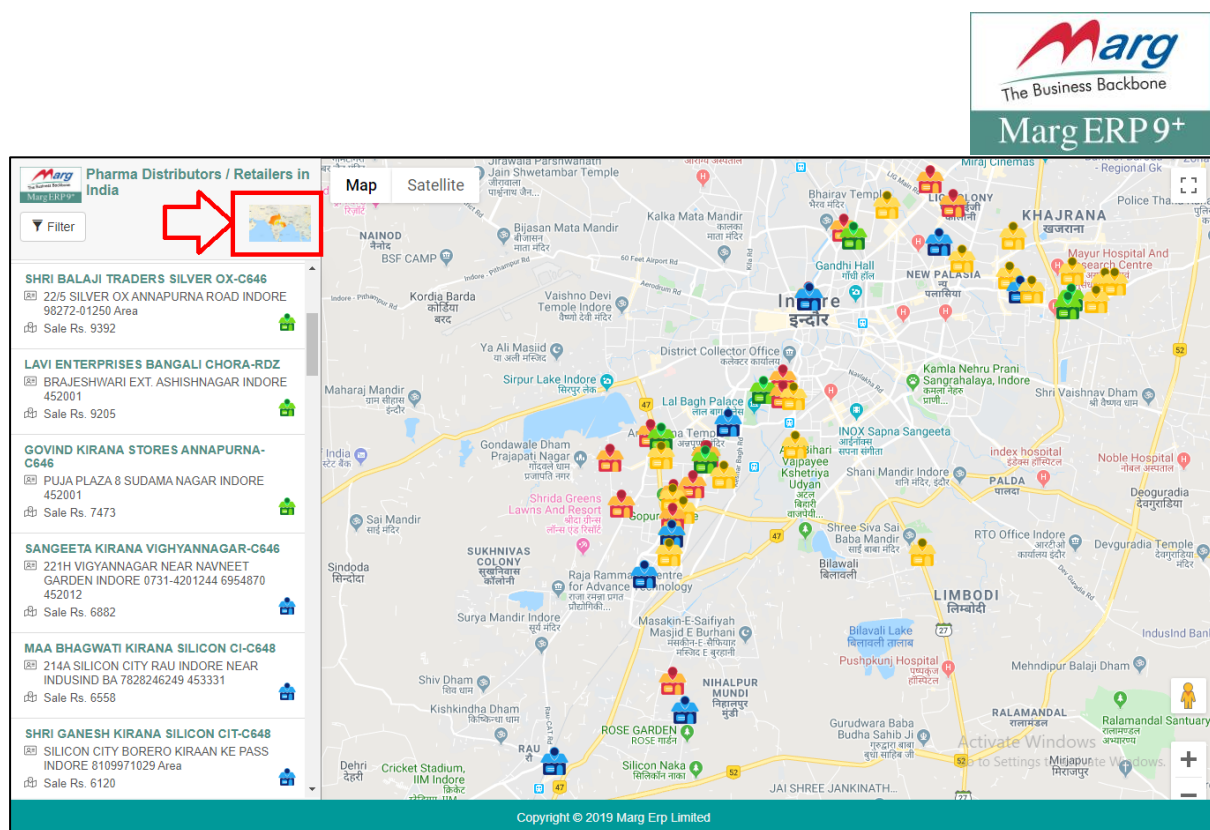


Fig. 1.13 View of Heat Map on Business Map

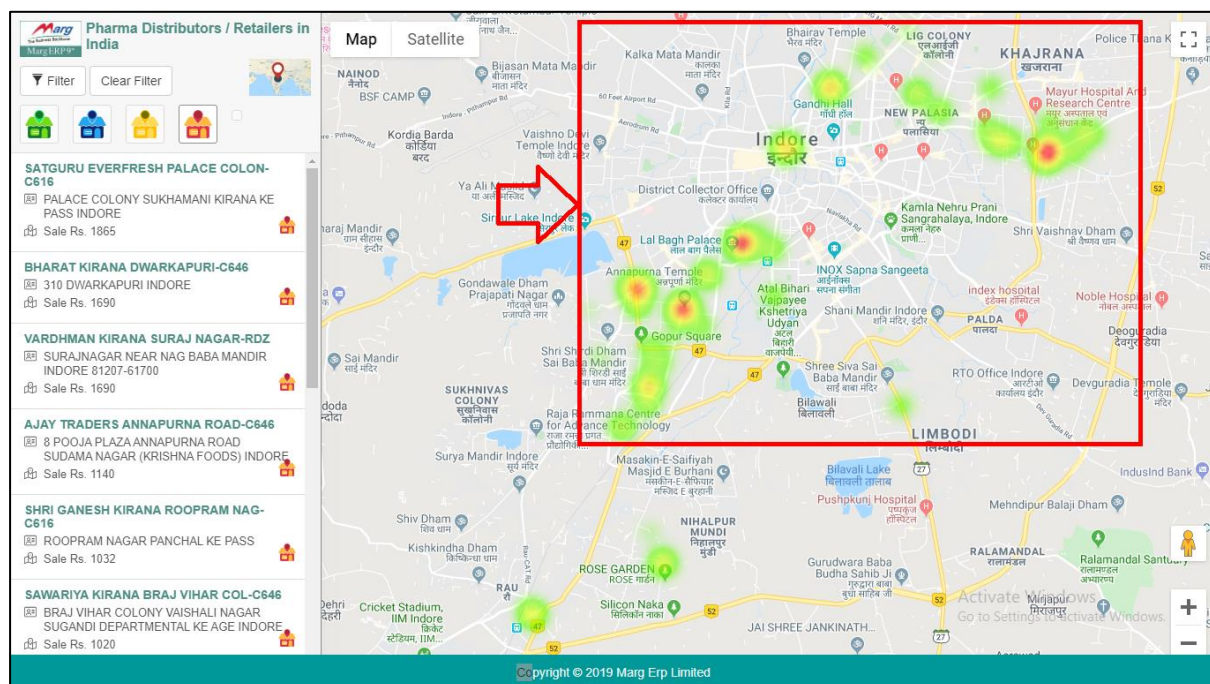


Fig. 1.14 View of Heat Map on Business Map

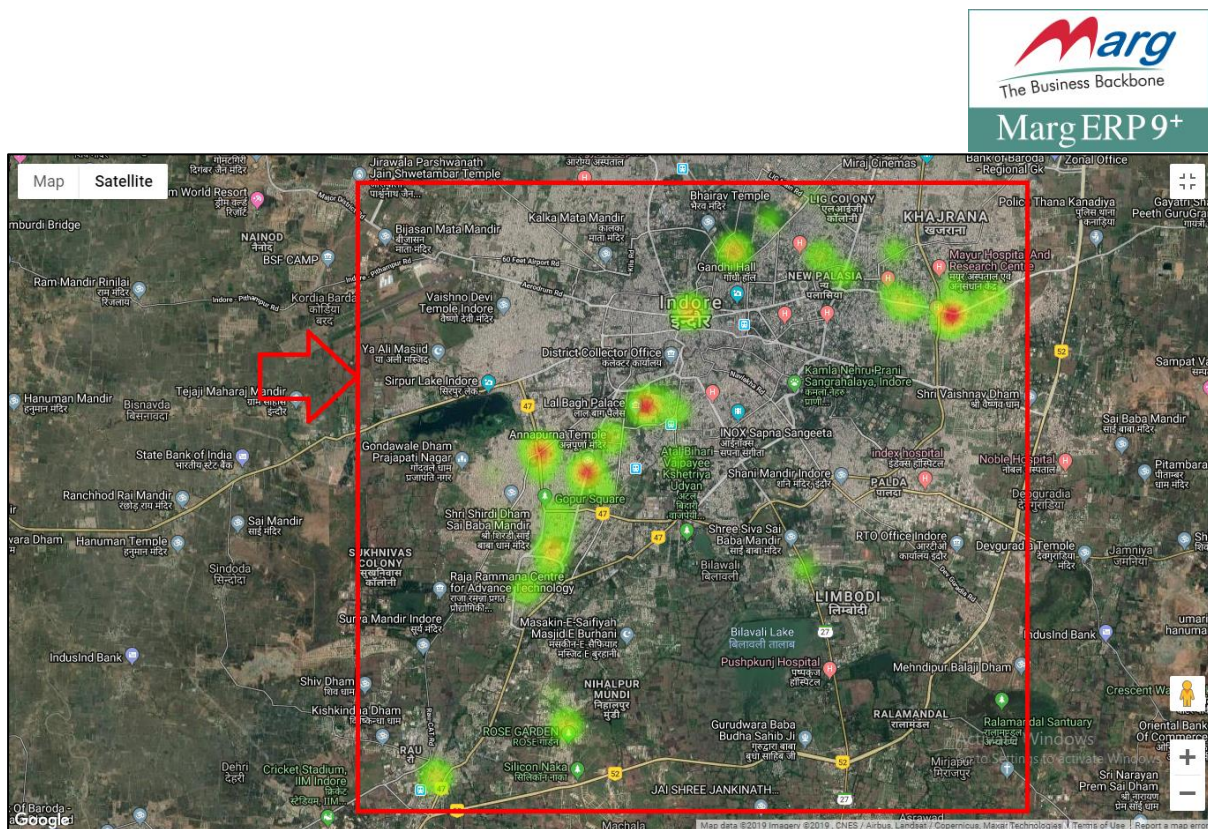


Fig. 1.15 View of Heat Map on Satellite View

PROCESS OF COMPANY SALES IN MARG ERP SOFTWARE

- In order to view that which items of which company are sold in the area then go to **Daily Reports>> Business on Google Map >> Company sales.**

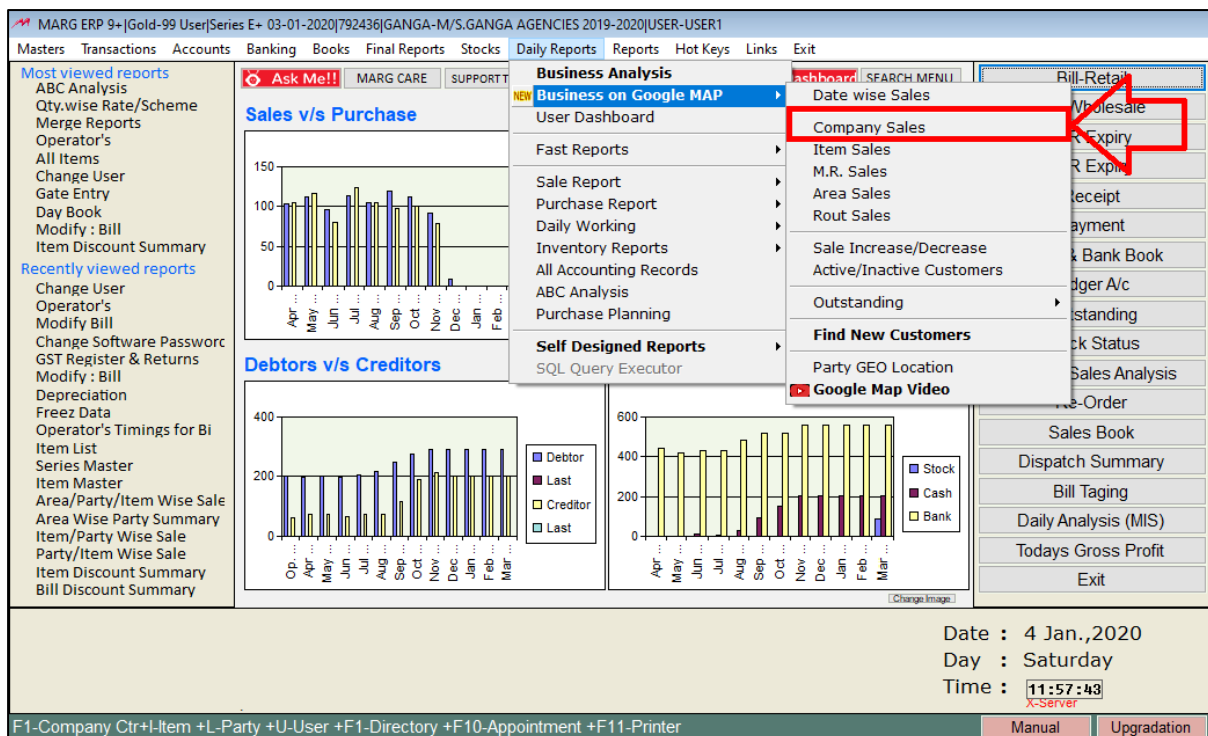


Fig. 1.16 Menu View to Company Sales in Marg ERP Software

- A **'Select Company' window** will appear in which the user will select the company of which the sales needs to viewed.
- If the user wants **to select a particular company**, then press **'space bar'** key and select **those companies**. And if the user wants **to select all company** then press **'Asterisk'** key.
- Press Enter.

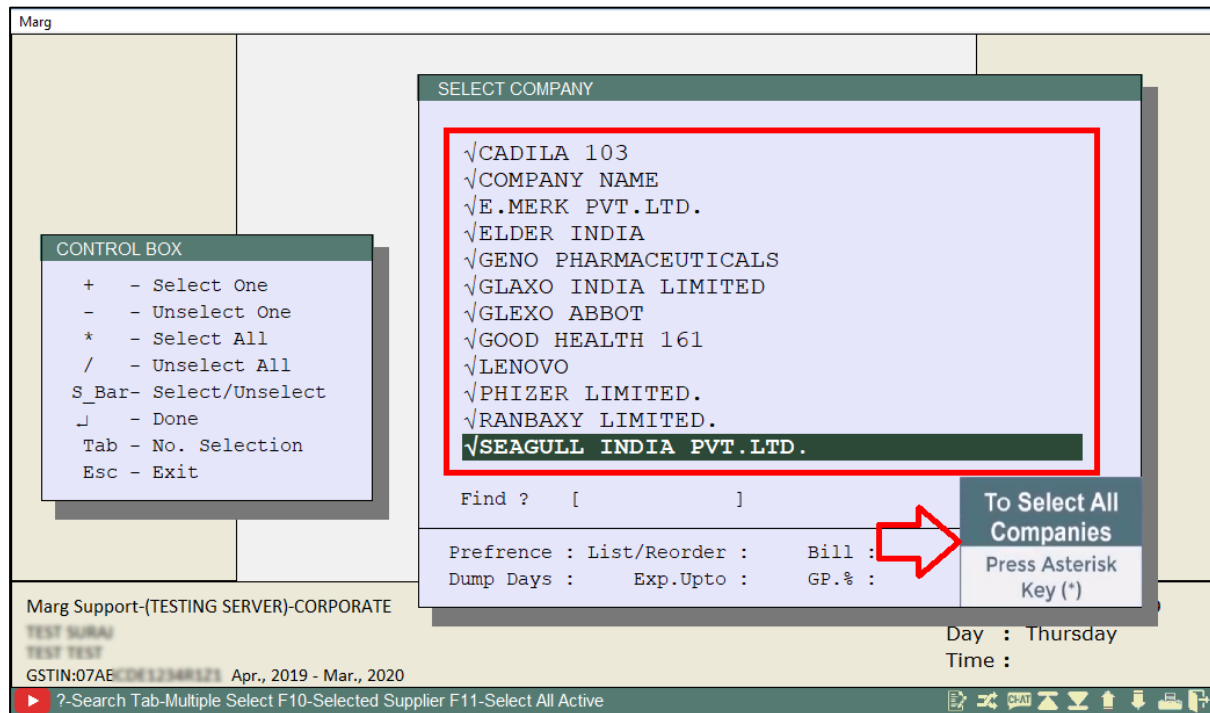


Fig. 1.17 View of Select Company Window in Marg ERP Software

- **Select those items of which the user wants to view the sales** and then press enter.

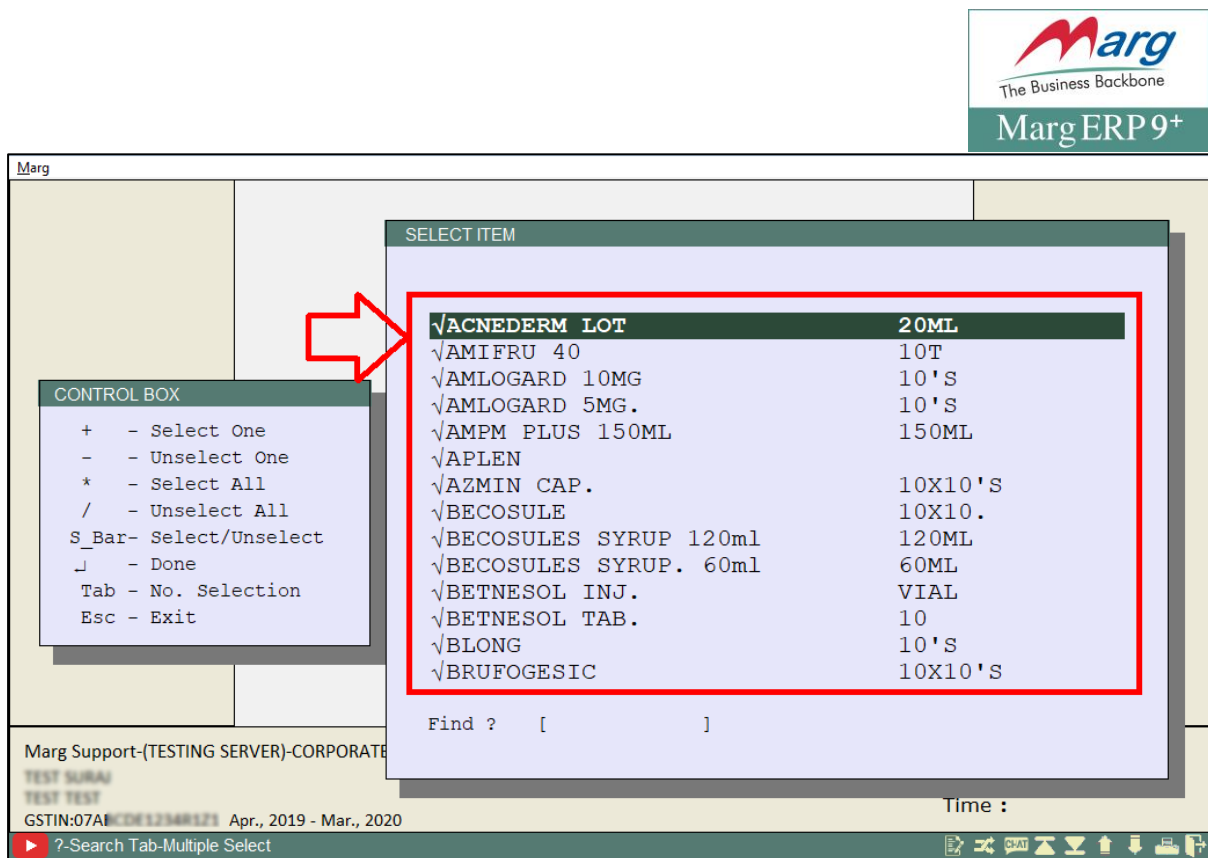


Fig. 1.18 View of Select Item Window in Marg ERP Software

- Now enter the date i.e. from which date till which date the user wants to view company wise sales.

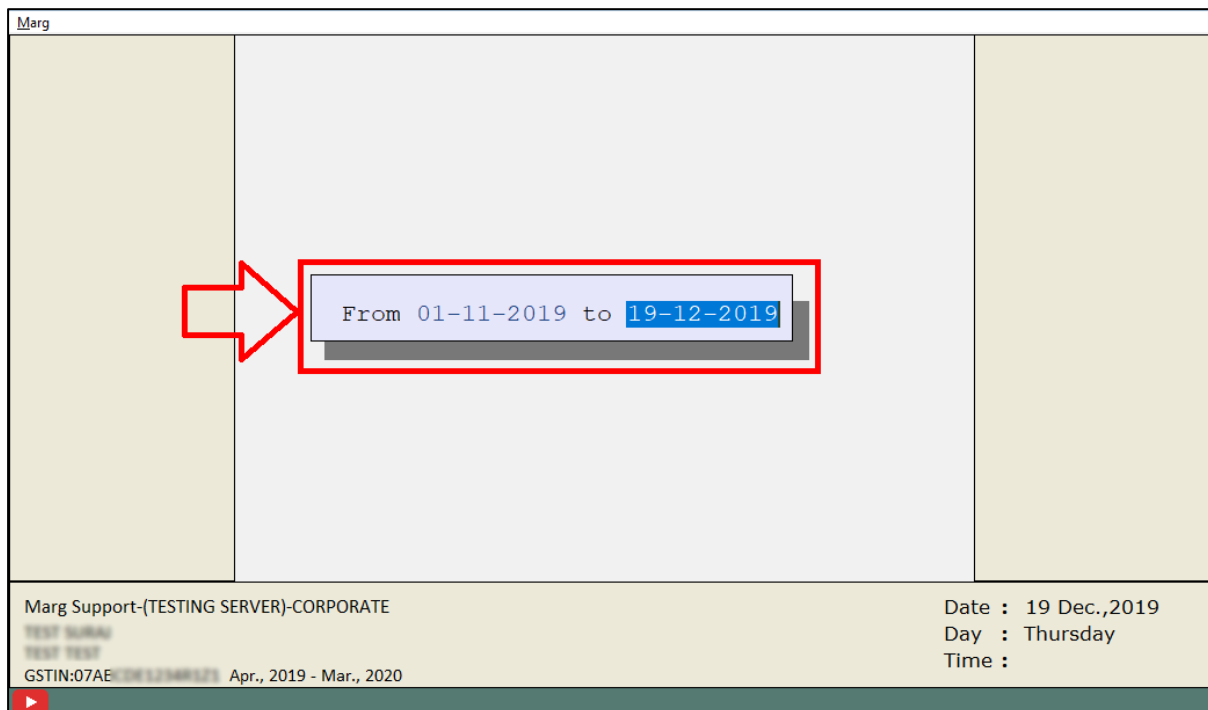


Fig. 1.19 Process to View Company Wise Sales in Marg ERP Software

- Now, the user can view Company wise sales on the map.

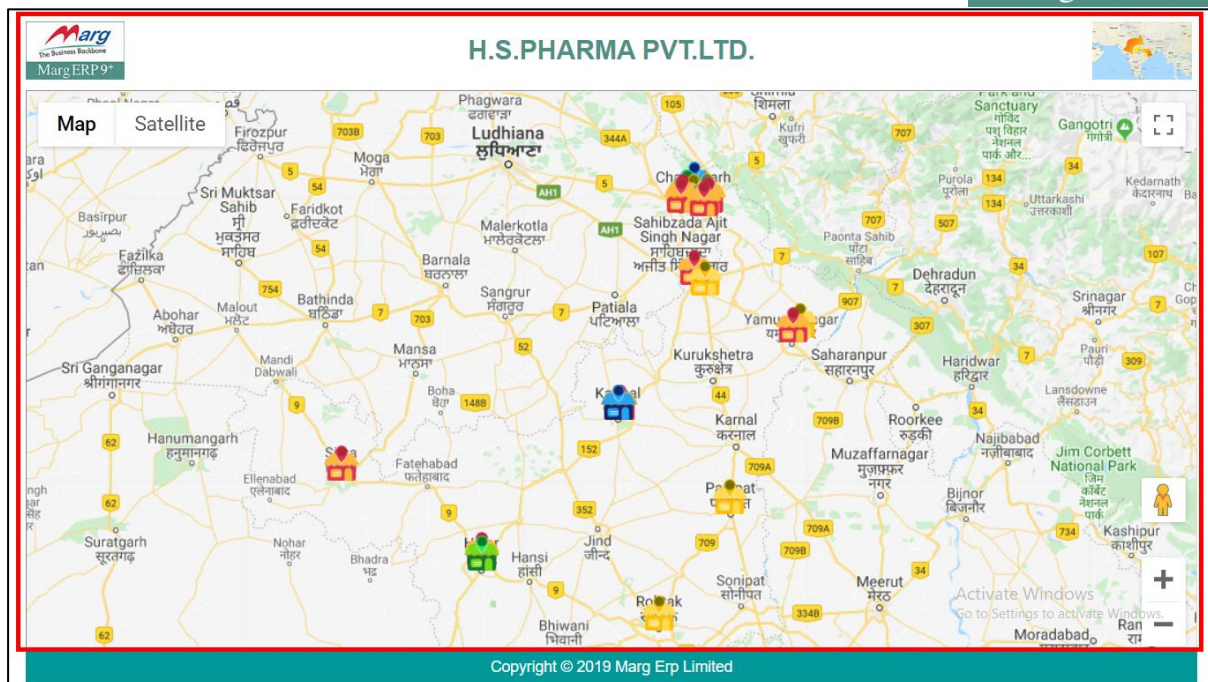


Fig. 1.20 View of Company Wise Sales in Marg ERP Software



In this way, the user can view Item Wise, M.R. Wise, Area Wise and Route Wise sales on Google Map.

PROCESS OF SALE INCREASE/DECREASE IN MARG ERP SOFTWARE

- In order to view Increased and Decreased sale of the business then go to **Daily Reports** >> **Business on Google Map** >> **Sale Increase/Decrease**.

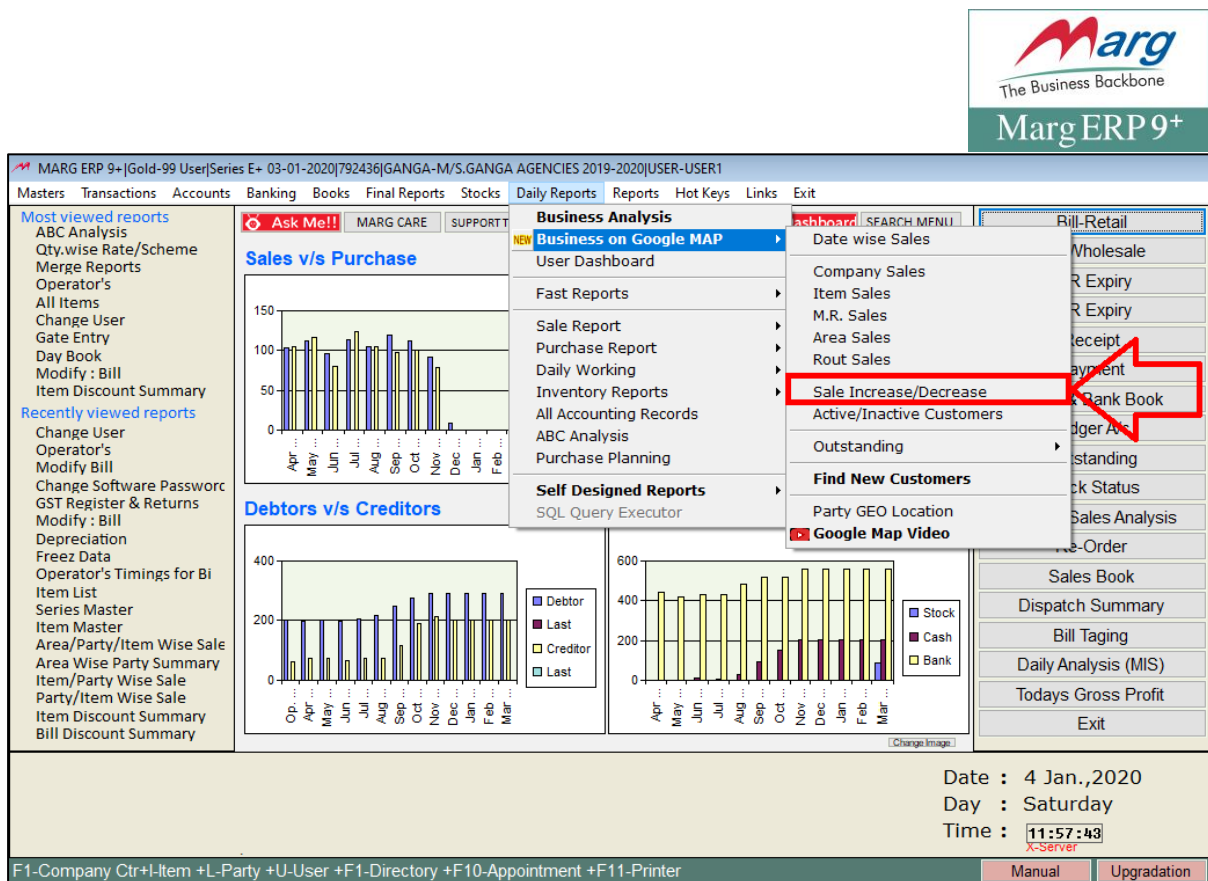


Fig. 1.21 Menu View to Sale Increase/Decrease Option in Marg ERP Software

- A 'Sale Increase/ Decrease' window will appear in which the user will enter the date i.e. from which date till which date the sales needs to be viewed.

Suppose, the user wants to view the increased/ decreased sales from 4th December to 26th December 2019.

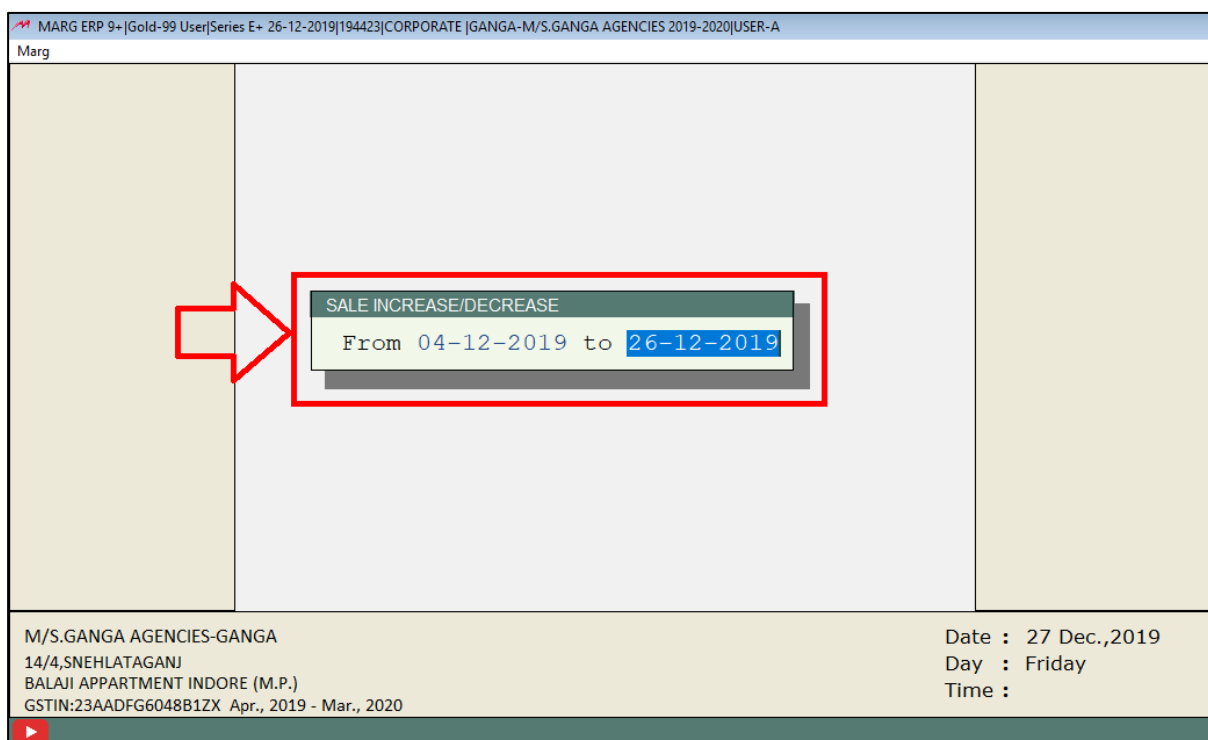


Fig. 1.22 View of Sale Increase/Decrease Window in Marg ERP Software

- Then an alert message will be displayed in which the user will click on 'Yes'.

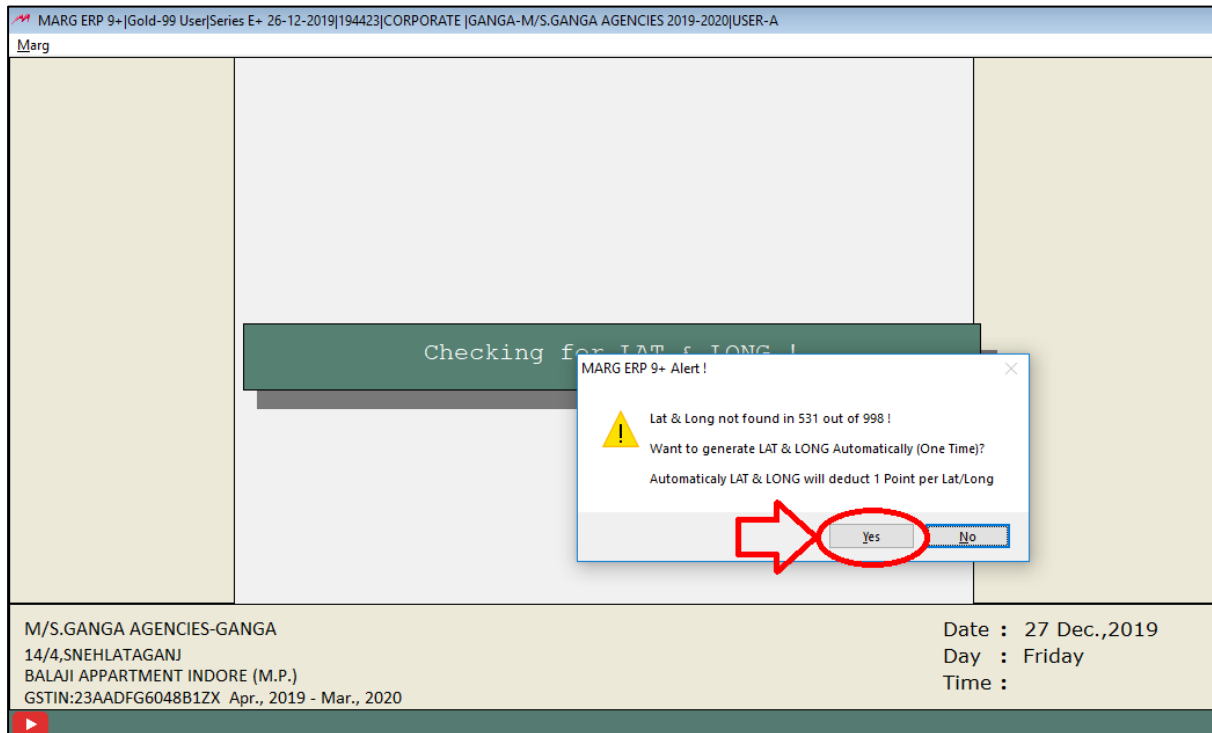


Fig. 1.23 View of an Alert Message in Marg ERP Software

- Now, the user can view on the map that from 4th December to 26th December 2019 in these areas sales have been increased or decreased.
- Like, here the user can view that sales have been increased by which amount.

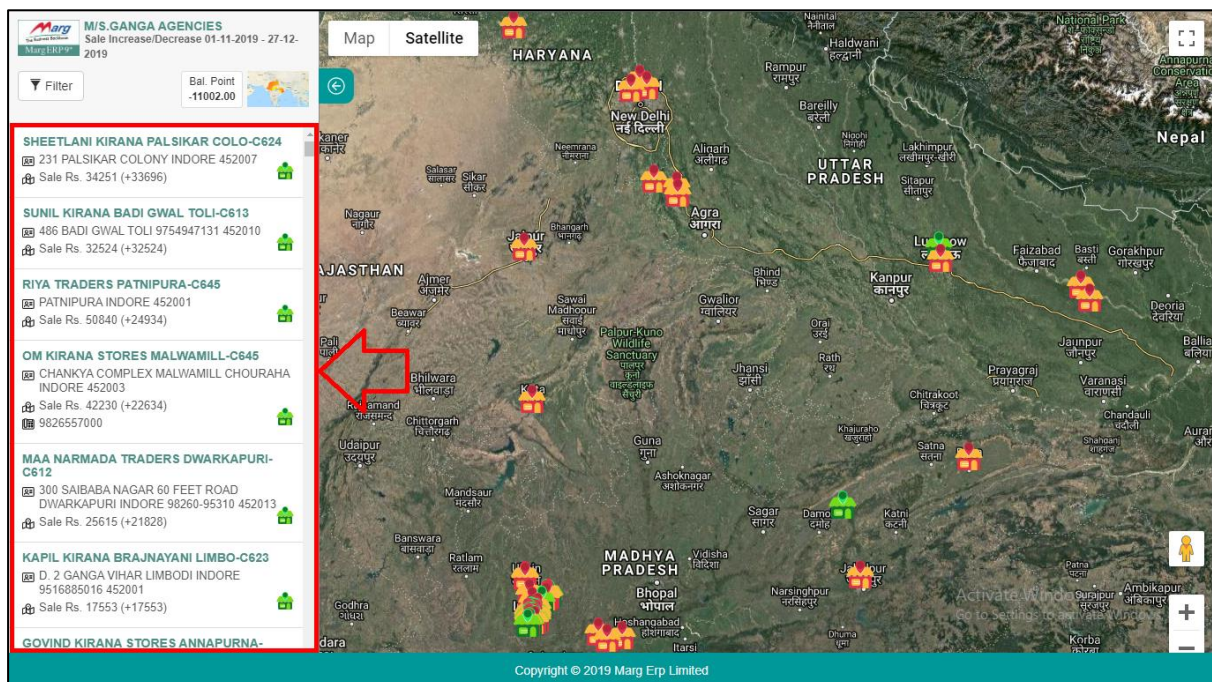


Fig. 1.24 View of Sales Increase/Decrease on Google Map

PROCESS OF ACTIVE/INACTIVE CUSTOMERS IN MARG ERP SOFTWARE

- In order to view the active and inactive customers of an area, go to **Daily Reports >> Business on Google Map >> Active/Inactive Customers**.

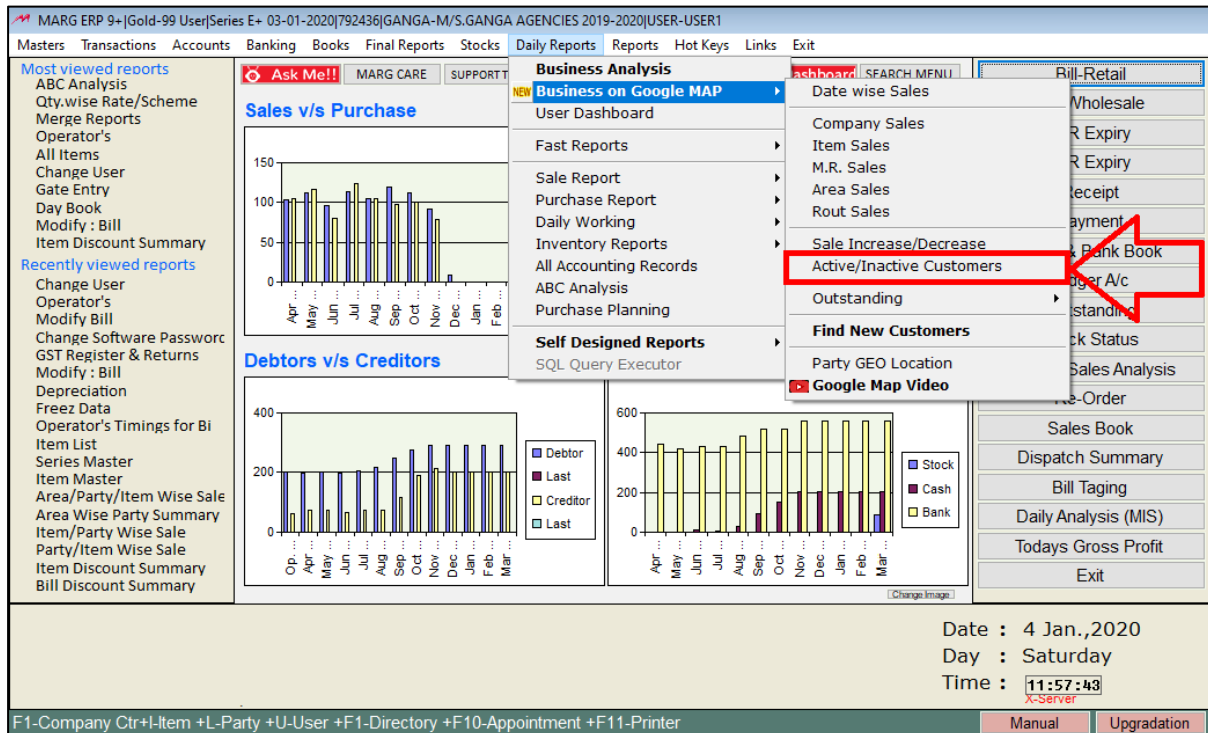


Fig. 1.25 Menu View to Active/ Inactive Customers in Marg ERP Software

- An 'Active/Inactive Customers' window will appear in which the user will enter the date here i.e. from which date till which date the user needs to view the active/inactive customers.

Suppose, mention 4th December to 27th December 2019.

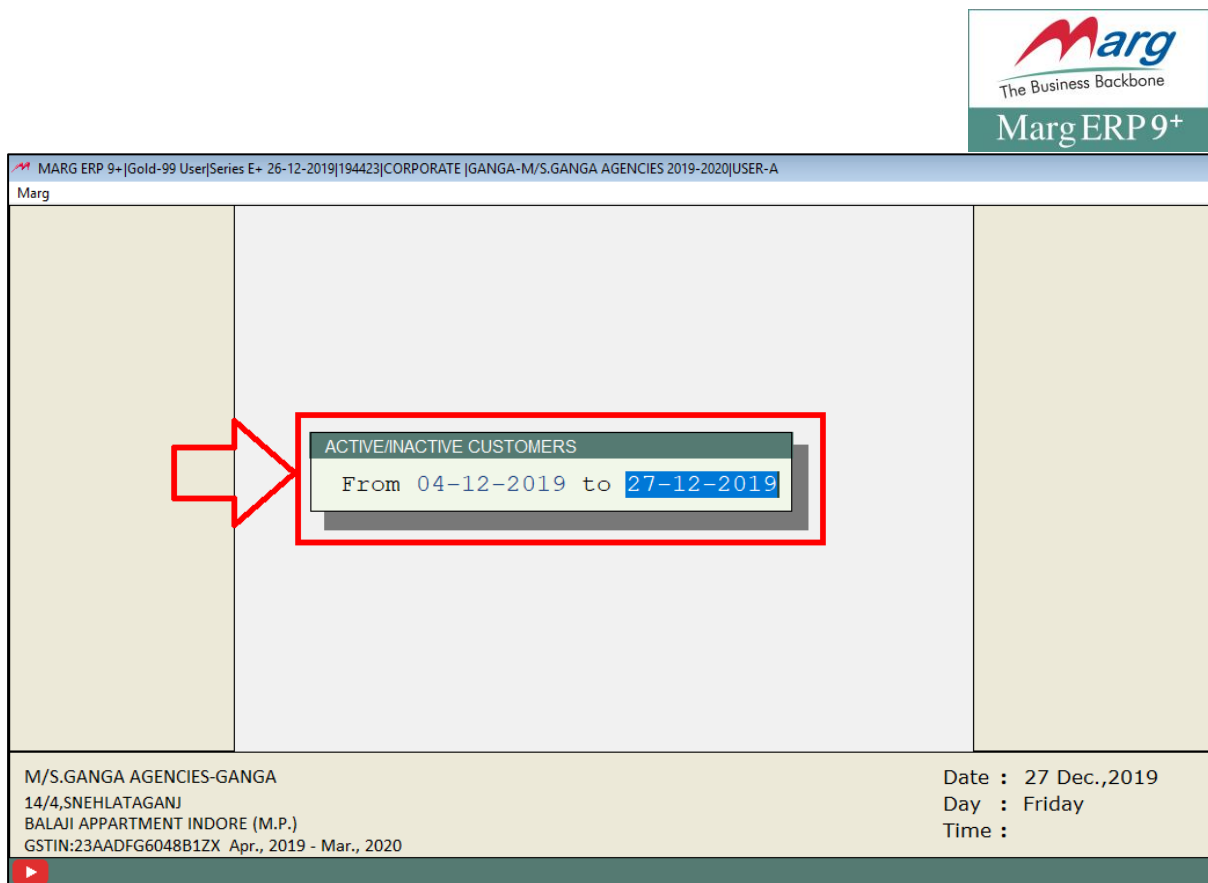


Fig. 1.26 View of Active/ Inactive Customers Window in Marg ERP Software

- Then an alert message will be displayed in which the user will click on 'Yes'.

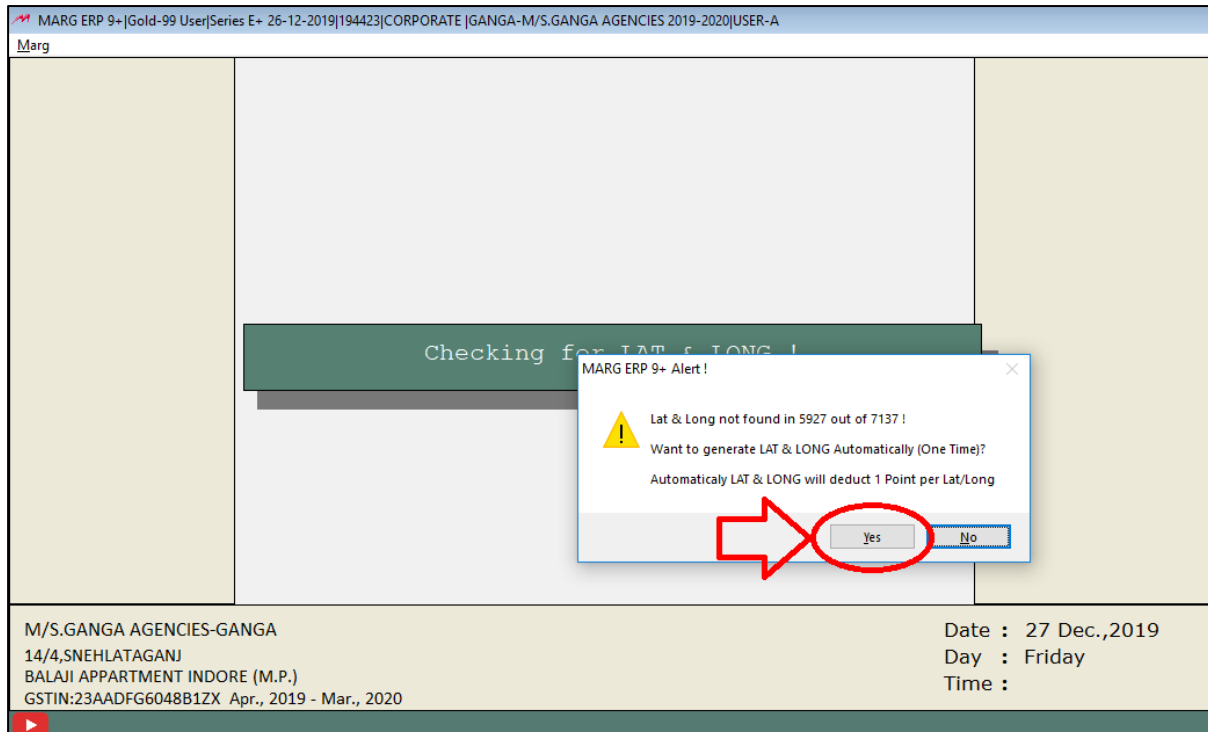


Fig. 1.27 View of an Alert Message in Marg ERP Software

- Now, the user can view on the map that from 4th December to 27th December 2019 which customers are active and which customers are inactive.

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- Here, in green the user can view the active customers and in grey color the user can view the inactive customers with whom they are not dealing.

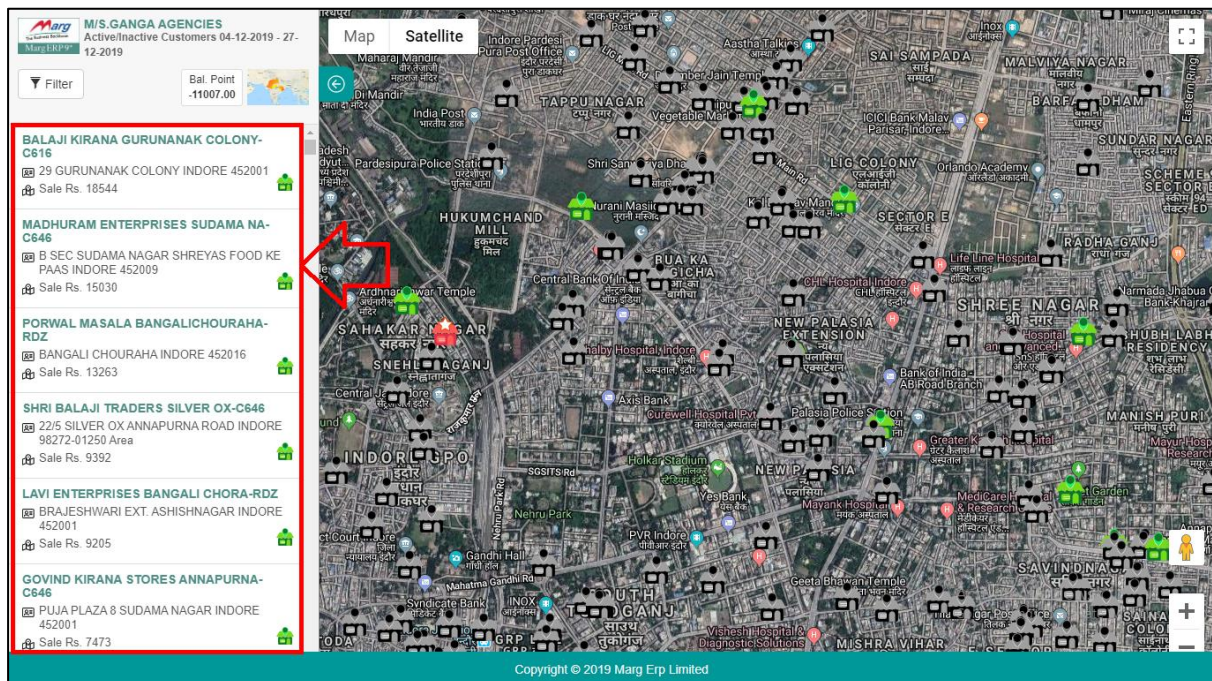


Fig. 1.28 View of Active/Inactive Customers on Google Map

PROCESS OF OUTSTANDINGS IN MARG ERP SOFTWARE

- With the help of Business on Google Map option, the user can **view Oustandings in 4 ways** i.e. **Whole Oustandings, M.R. Oustandings, Area Oustandings and Route Oustandings.**
- In order to view Total Oustandings then click on **Daily Reports>> Business on Google Map >> Oustandings >>Whole Oustandings.**

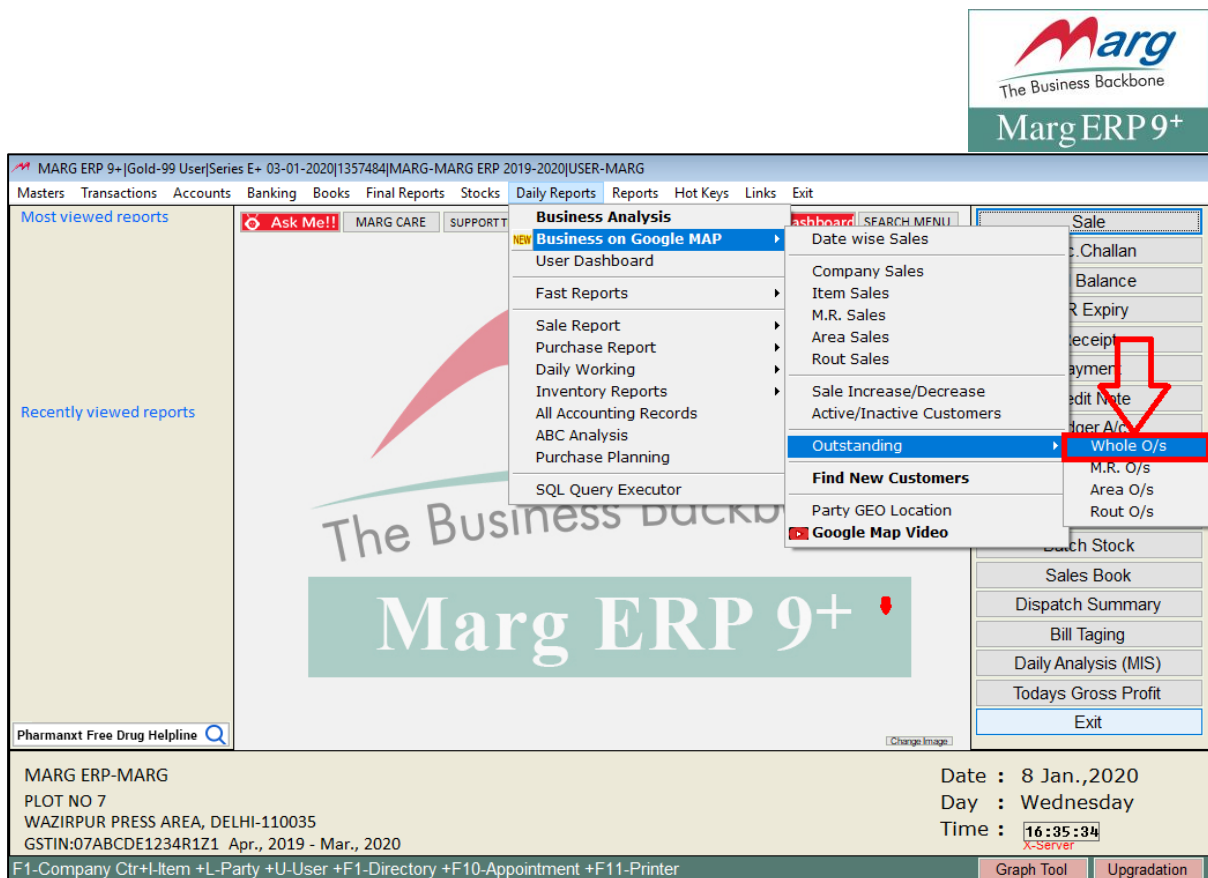


Fig. 1.29 Menu View to Whole Outstandings Option in Marg ERP Software

- The user can view that whole Outstandings will be displayed on the map.

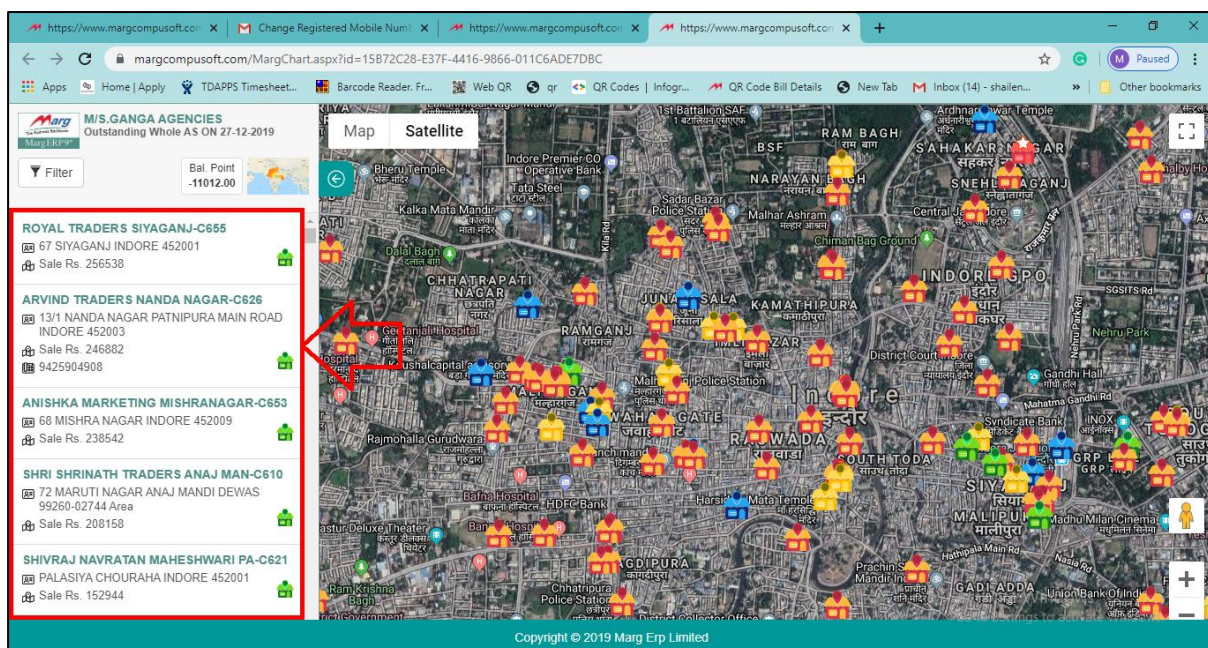


Fig. 1.30 View of Whole Outstandings on Google Map

- Then in order to view M.R wise Outstandings, click on **Daily Reports>> Business on Google Map >> Outstandings >>M.R. Outstandings.**

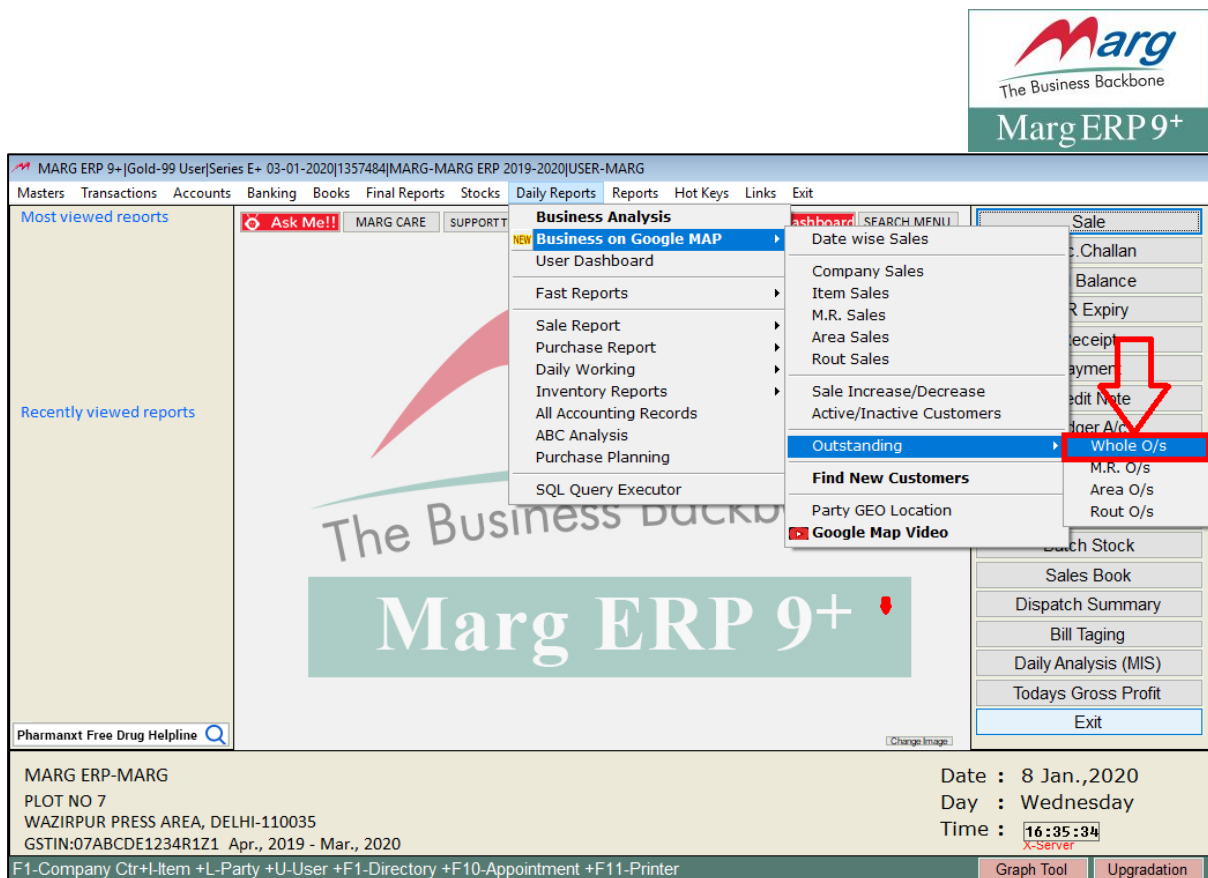


Fig. 1.30 Menu View to M.R. Outstandings Option in Marg ERP Software

- A 'Select M.R' window will appear in which the user will select that particular salesman to view salesman wise Outstandings and if the user wants to select all M.R. then press 'Asterisk' key.
- Press 'Enter'.

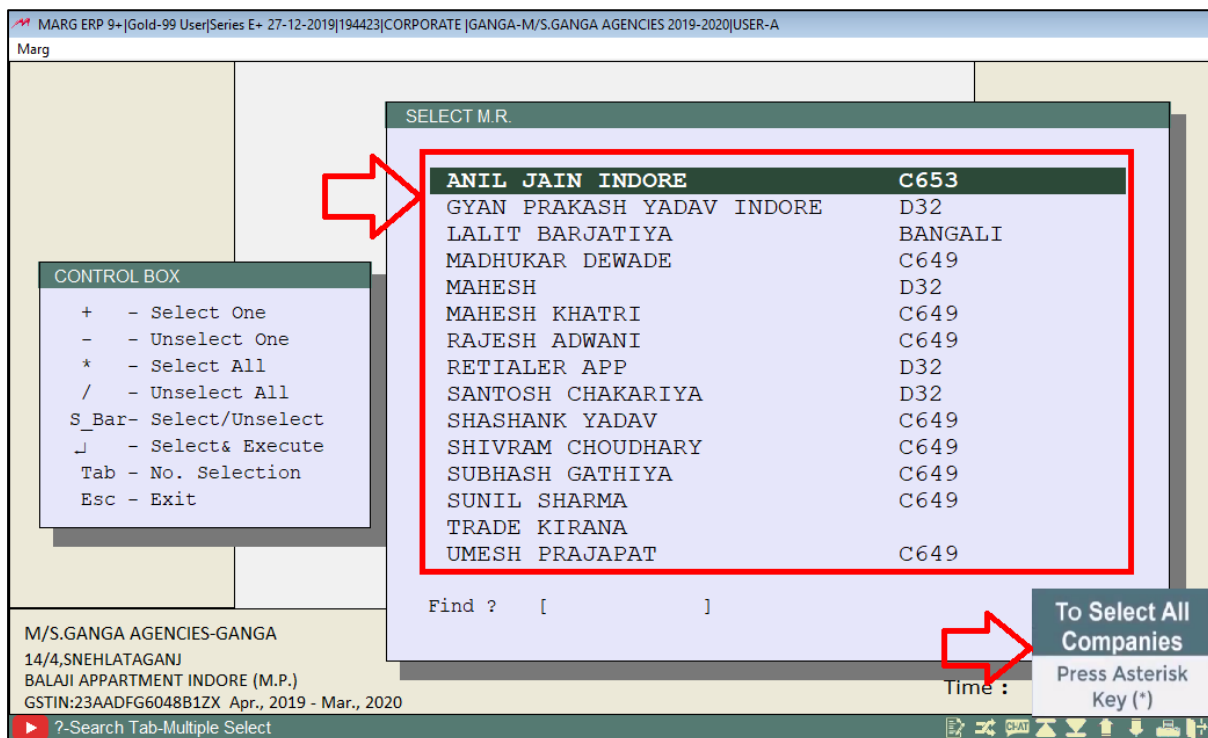


Fig. 1.31 View of Select M.R. Window in Marg ERP Software

- Now, the user can view that all the M.R. wise Outstandings will be displayed on the map.

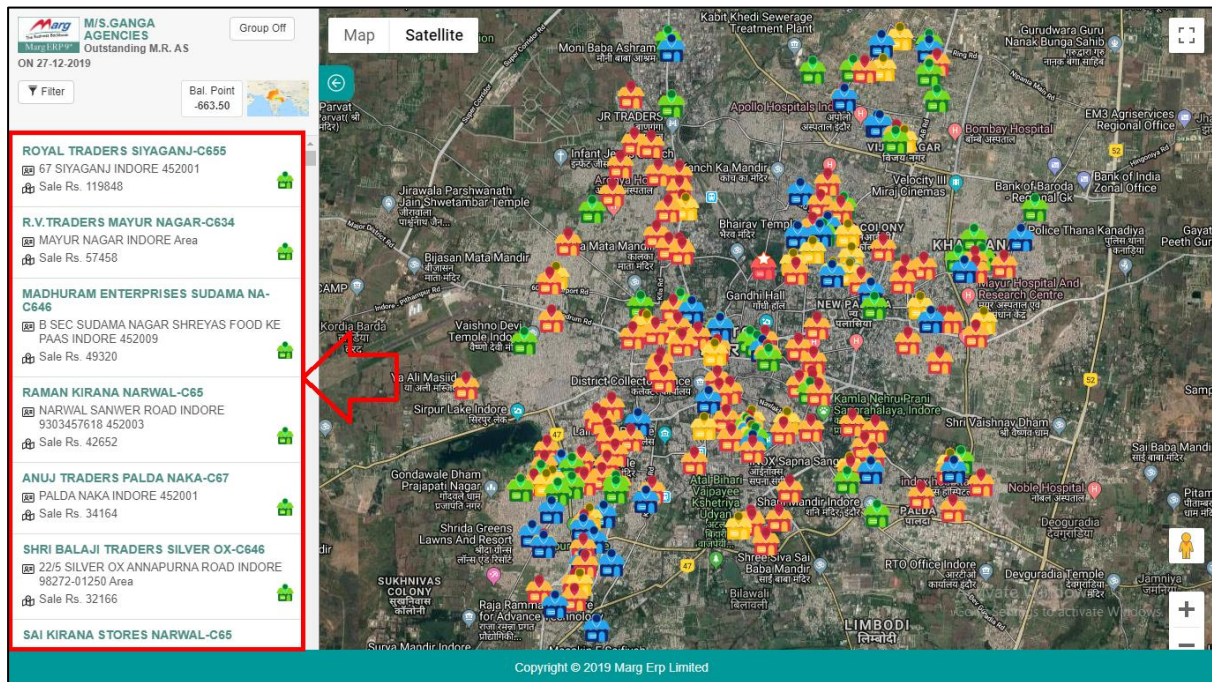


Fig. 1.32 View of M.R Outstandings on Google Map

- Similarly, in this way the user can view Area Outstandings and Route Outstandings on the map.

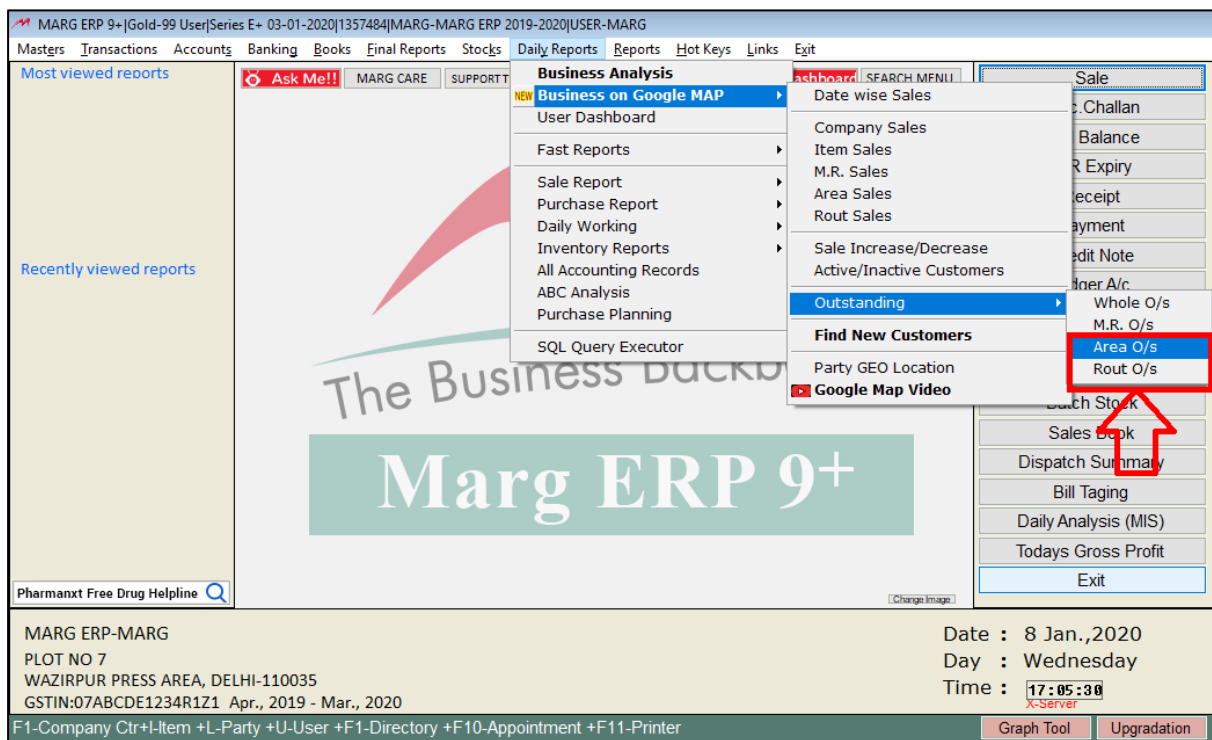


Fig. 1.33 Menu View to Area & Route Outstandings in Marg ERP Software

PROCESS OF PARTY GEO LOCATION IN MARG ERP SOFTWARE

- Go to Daily Reports >> Business on Google Map >> Party GEO Location.

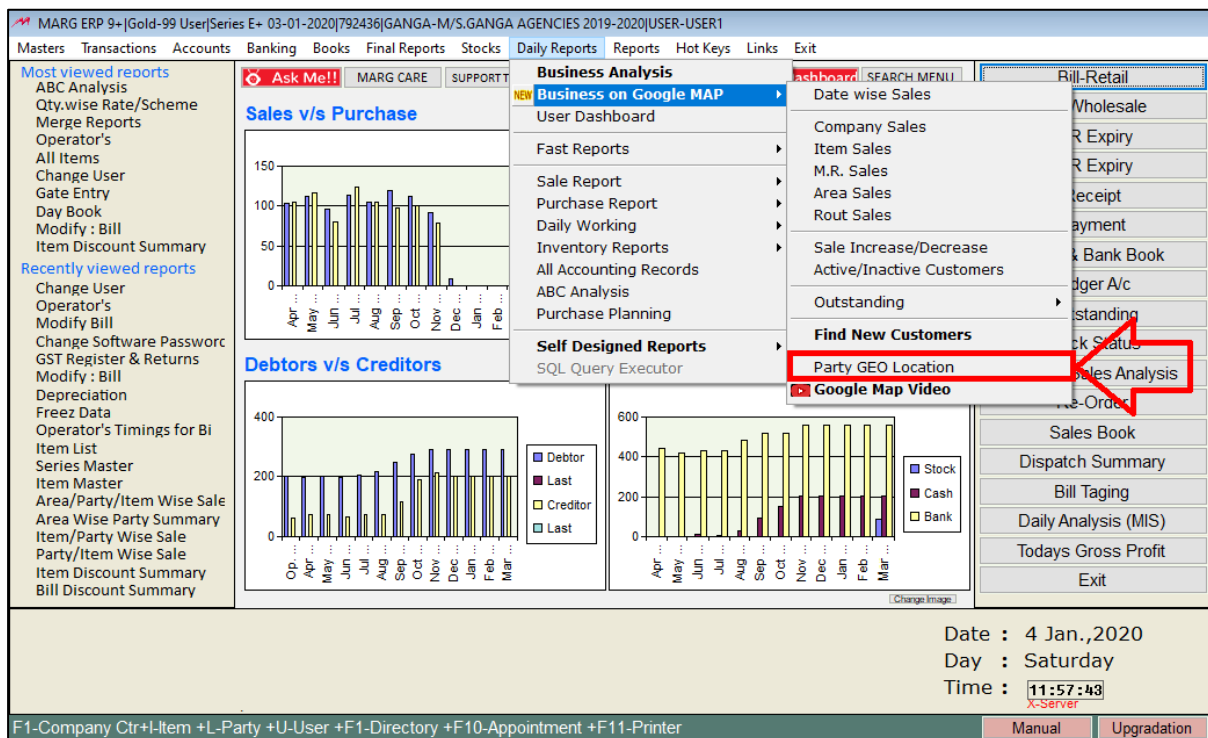


Fig. 1.34 Menu View to Party GEO Location in Marg ERP Software

- Party GEO Location option** enables the user to view parties and can see that how much kilometre distance is between the distributor and retailer. And along with this the user can view the latitude and longitude of the party.



The user can only view the latitude and longitude of those parties only on which parties details are already been mentioned and on the basis of these latitude and longitude the user will get the details of the retailer.

So, the user needs to mention the correct latitude and longitude in details of the parties.

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Marg

MY GEO LOCATION -> LAT : 22.7303925 LONG : 75.8664228 27-12-2019 | Fri | P | 18:00:52

DESCRIPTION	DISTANCE	LAT	LONG
SHRI ANNA PURNA TRADER C618	1.458 Km	22.7172800	75.8666050
BHARAAT KIRANA RAILWA C648	1.486 Km	22.7171383	75.8682926
ANAND TRADERS IMLIBAZ C647	1.489 Km	22.7203429	75.8568312
ABHISHEK TRADERS KSHI C625	1.498 Km	22.7195687	75.8577258
ADITAY PAN CONERAL ST C612	1.498 Km	22.7195687	75.8577258
AGRAWAL KIRANA JANTA C618	1.498 Km	22.7195687	75.8577258
AKBARALI & BROTHERS G C69	1.498 Km	22.7195687	75.8577258
AKIB KIRANA STORES NU C639	1.498 Km	22.7195687	75.8577258
AMIT KIRANA SARWARA N C644	1.498 Km	22.7195687	75.8577258
AMIT KIRANA SATYASAIB C632	1.498 Km	22.7195687	75.8577258
ANANDSHRI DEPART PARI C61	1.498 Km	22.7195687	75.8577258
ANIL GENERAL STORES P C616	1.498 Km	22.7195687	75.8577258
ANJUL PHOTOCOPY SCH. C664	1.498 Km	22.7195687	75.8577258
ANKIT GARG INDORE C653	1.498 Km	22.7195687	75.8577258
ANNA PURNA KIRANA JUNI C617	1.498 Km	22.7195687	75.8577258
ANNA PURNA KIRANA MALI C617	1.498 Km	22.7195687	75.8577258
ANOOP KIRANA STATION C648	1.498 Km	22.7195687	75.8577258
ARIF MEDICOSE KHATIWAL C624	1.498 Km	22.7195687	75.8577258
ARIHANT KIRANA STORES C69	1.498 Km	22.7195687	75.8577258

Find ?

Enter-Modify F5-Index Nearest/Far Show on Map Base F6-Geo F7-Address F8-Get GEO F10-Filter

Fig. 1.35 View of Party GEO Location Window in Marg ERP Software

- Now, if the user will press **F6** key on that party in which latitude and longitude is mentioned then on the basis of latitude and longitude the software will switch the user to the map.

MARG ERP 9+ | Gold-99 User | Series E+ 03-01-2020 | 792436 | GANGA-M/S.GANGA AGENCIES 2019-2020 | USER-MARG

Marg

MY GEO LOCATION -> LAT : 22.7303925 LONG : 75.8664228 04-01-2020 | Sat | P | 12:31:26

DESCRIPTION	DISTANCE	LAT	LONG
SHRI ANNA PURNA TRADER C618	1.458 Km	22.7172800	75.8666050
ABHISHEK TRADERS KSHI C625	1.498 Km	22.7195687	75.8577258
AGRAWAL KIRANA JANTA C618	1.498 Km	22.7195687	75.8577258
AKBARALI & BROTHERS G C69	1.498 Km	22.7195687	75.8577258
AKIB KIRANA STORES NU C639	1.498 Km	22.7195687	75.8577258
AMIT KIRANA SARWARA N C644	1.498 Km	22.7195687	75.8577258
AMIT KIRANA SATYASAIB C632	1.498 Km	22.7195687	75.8577258
ANANDSHRI DEPART PARI C61	1.498 Km	22.7195687	75.8577258
ANIL GENERAL STORES P C616	1.498 Km	22.7195687	75.8577258
ANJUL PHOTOCOPY SCH. C664	1.498 Km	22.7195687	75.8577258
ANKIT GARG INDORE C653	1.498 Km	22.7195687	75.8577258
ANNA PURNA KIRANA JUNI C617	1.498 Km	22.7195687	75.8577258
ANNA PURNA KIRANA MALI C617	1.498 Km	22.7195687	75.8577258
ANOOP KIRANA STATION C648	1.498 Km	22.7195687	75.8577258
ARIF MEDICOSE KHATIWAL C624	1.498 Km	22.7195687	75.8577258
ARIHANT KIRANA STORES C69	1.498 Km	22.7195687	75.8577258
ARVIND PAL C6	1.498 Km	22.7195687	75.8577258
ASHISH JAIN ANIGH GHE C653	1.498 Km	22.7195687	75.8577258
ASHOK KIRANA DWARKADI C643	1.498 Km	22.7195687	75.8577258

Find ?

Enter-Modify F5-Index Nearest/Far Show on Map Base F6-Geo F7-Address F8-Get GEO F10-Filter

Fig. 1.36 View of Party GEO Location Window in Marg ERP Software

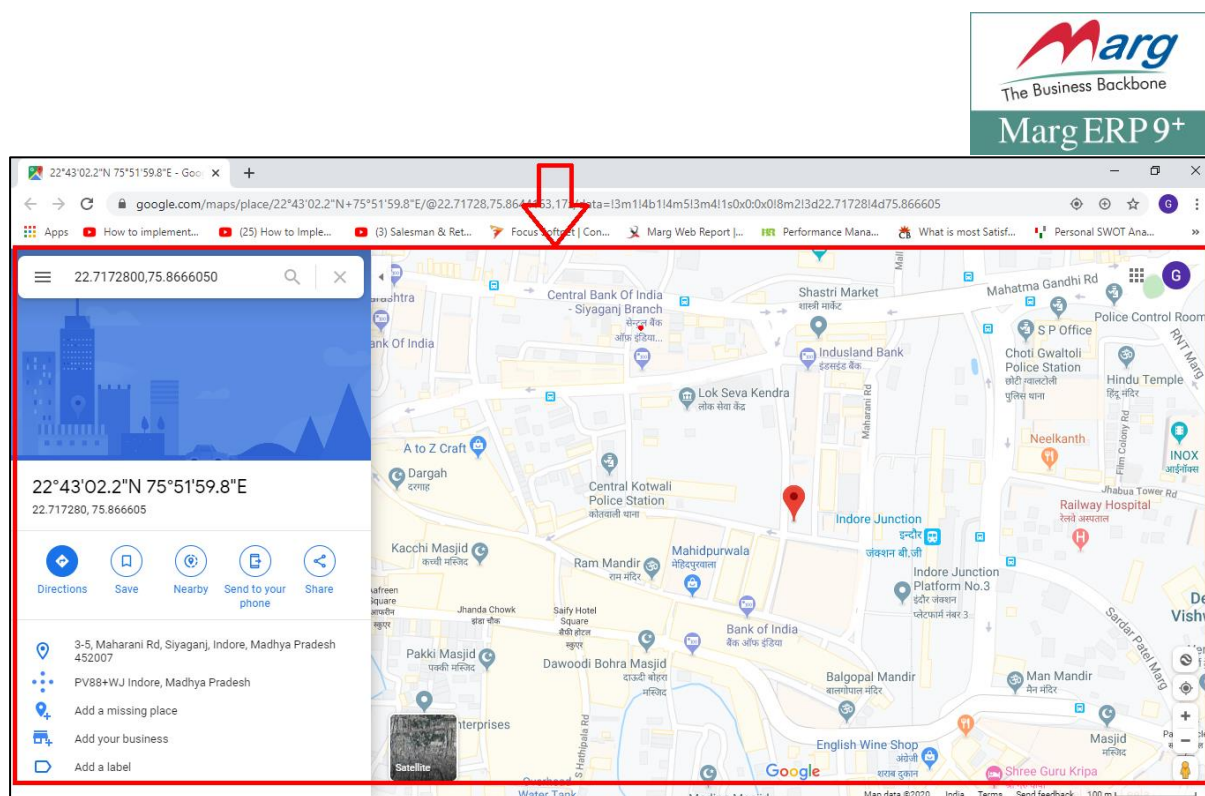


Fig. 1.37 View of Party GEO Location on Google Map

- And of those parties of whose latitude and longitude is not displayed and the user wants to know the latitude and longitude of those parties then press F8 key on that party.
- Now, the user can view the latitude and longitude of that party.

MARG ERP 9+ [Gold-99 User] [Series E+ 03-01-2020] [792436] [GANGA-M/S.GANGA AGENCIES 2019-2020] [USER-MARG]

Marg

MY GEO LOCATION -> LAT : 22.7303925 LONG : 75.8664228

04-01-2020 | Sat | P | 12:37:15

DESCRIPTION	DISTANCE	LAT	LONG
ANIL KIRANA CHITRA NA C629	1302.480 Km	11.0674892	77.0053459
ANKIT KIRANA UDAYNAGA C611	1851.447 Km	27.0843682	93.6053163
AKSHAY PROVISION JAIR C616	2091.234 Km	27.3520442	96.0158479
ASHOK KIRANA STORES K C616	3307.713 Km	32.6027147	44.0196987
BALAJI TRADERS KARBAL C616	3307.713 Km	32.6027147	44.0196987
ALI MEDICAL STORE MAD C63	3692.610 Km	24.5246542	39.5691841
ATIF BEKRY AZAD NAGAR C63	3692.610 Km	24.5246542	39.5691841
911 RESTUARENT LIG C626	Km		
A B MEDICAL BASANT VI C627	Km		
A K KIRANA AZAD NAGAR C63	Km		
AARTI COMMUNICATION L C615	Km		
AARTI KIRANA KRISHNAP C642	Km		
AASHU KIRANA DUBEY KA C641	Km		
AAVESH KIRANA ZHALARI C622	Km		
ABAS ELECTRIC WORKS I D3	Km		
ABC C6	Km		
ABHA KALA INDORE C6	Km		
ABHILASHA KIRANA STOR C62	Km		
ABHISHEK KIRANA STORE C62	Km		

Find ?

Enter-Modify F5-Index Nearest/Far Show on Map Base F6-Geo F7-Address F8-Get GEO F10-Filter

CHAT

F8



Fig. 1.38 View of Party GEO Location Window in Marg ERP Software

MARG ERP 9+ | Gold-99 User | Series E+ 03-01-2020 | 792436 | GANGA-M/S.GANGA AGENCIES 2019-2020 | USER-MARG

Marg

MY GEO LOCATION -> LAT : 22.7303925 LONG : 75.8664228 04-01-2020 | Sat | P | 12:37:34

DESCRIPTION	DISTANCE	LAT	LONG
ASHOK KIRANA STORES K C616	3307.713 Km	32.6027147	44.0196987
BALAJI TRADERS KARBAL C616	3307.713 Km	32.6027147	44.0196987
ALI MEDICAL STORE MAD C63	3692.610 Km	24.5246542	39.5691841
ATIF BEKRY AZAD NAGAR C63	3692.610 Km	24.5246542	39.5691841
911 RESTUARENT LIG C626	Km		
A B MEDICAL BASANT VI C627	Km		
A K KIRANA AZAD NAGAR C63	Km		
AARTI COMMUNICATION L C615	Km		
AARTI KIRANA KRISHNAP C642	478.112 Km	26.9468185	76.7951216
AASHU KIRANA DUBEY KA C641	Km		
AAVESH KIRANA ZHALARI C622	Km		
ABAS ELECTRIC WORKS I D3	Km		
ABC C6	Km		
ABHA KALA INDORE C6	Km		
ABHILASHA KIRANA STOR C62	Km		
ABHISHEK KIRANA STORE C62	Km		
ABHISHEK S/O DINESH J BANGALI	Km		
ABHISHEK TRADING CO K C6	Km		
ABIDE KIRANA KHAJRANA C621	Km		

Find ?

Enter-Modify F5-Index Nearest/Far Show on Map Base F6-Geo F7-Address F8-Get GEO F10-Filter

Fig. 1.39 View of Party GEO Location Window in Marg ERP Software



The distributor can set their latitude and longitude from the Control Room